MINNEAPOLIS **BOAT SHOW**

			exhibiting.
ACCES	SORIES,	AC045	Dockside Equip: Carts
	IENT & GEAR		Pumpouts, Power Con
	NSTRUCTION, SERVICE	AC050 AC055	Fenders, Bumpers
& REPAIR		AC060	Line, Rope, Cordage Oars & Paddles
AA005	Acoustic Materials, Noise	AC065	Windlasses
	Suppression		
🛛 AA006	Acrylic & Plastics	INSTRUM	NICS & NAVIGATION
AA010	Boatbuilding & Repairing	AD005	Autopilots
	Machinery	AD010	Binoculars & Telescop
AA012	Brushes (For Painting &	AD015	Clocks, Chronometers
AA015	Cleaning)		Barometers
	Carpet Materials & Floor Coverings	AD020	Compasses
AA020	Cleaners & Polishes	AD025	Computers, Monitors,
AA025	Compounds: Adhesives,		Displays
	Caulking & Glue	AD030 AD035	Computer Software Depth Sounders
AA030	Core Materials: Balsa,	AD033	Direction Finders
	Foam, Composites	AD045	Electronic Equipment
AA035	Decking	AD050	Indicators: Battery, En
AA040	Fabrics, Upholstery & Interior Coverings		Fuel, Speedometers
AA045	Fiberglass	AD055	Marine Stereos
AA046	Fiberglass Restorer & Polish	AD060	Navigational Electronic
AA050	Flotation Material		Satnav, Loran, GPS
AA055	Lumber: Hardwood &	AD065	Navigational Instrumer
	Treated	AD070	Sextants, Piloting Aids Night Vision Equipmer
AA057	Metal Polish	AD075	Panels & Gauges
AA060	Moldings, Trim, Rubrails	AD080	Radars
AA065	Paints, Finishes, Removers & Preservatives	AD085	Radiotelephones
AA070	Processing Equipment:	AD090	Telephones: Marine,
	Spray & Injection		Cellular, Long Distanc
🗆 AA075	Raw Materials & Repair	AD092	Television & Video Sys
	Materials	AD095	Wind & Weather Instru
🛛 AA079	Repair Manuals	HARDWA	RE, ORIGINAL
🗆 AA080	Resin		NT & PARTS
AA090	Sealing Systems & Materials		Antennas
AA095	Structural Forms & Molds Teak Products	AE010	Boarding Devices
AA100 AA102	Vinyl	AE015	Brackets & Instrument Housing
AA102	Zincs	AE020	Cockpit Shelters
		AE025	Doors/Windows
	ENTS & SYSTEMS	AE030	Fasteners
AB005	Air Conditioning, Ventilation & Heating	AE035	Hardware, General M
AB006	Alternate Energy Sources:	AE040	Hardware, Sailboat
	Solar, Water, Wind	AE042	Navigation and Runnir
AB010	Batteries: Storage &		Lights
	Accessories	AE044	Railings, Pulpits & Stanchions
AB015	Battery Chargers	□ AE045	Sailboat Rigging
AB020	Bilge Pumps & Blowers	AE050	Seats
AB023	Compressors, Air & Gas	AE055	Spars, Booms, and Ma
AB025 AB030	Dehumidifiers, Air Filtration Desalinators: Water	AE060	Swim Platforms, Ladd
	Purifiers, Water Makers	AE065	Towers & Tops
AB035	Electric Systems, Interior	AE070	Trim Tabs
	Lights, Lighting Equipment	AE071	Tubing: Aluminum &
AB040	Electrical Equip: Generators,	AE075	Stainless Winches
	Connectors, Panels	AE080	Windshields, Hatches
AB045	Environmental Products &		Portholes
	Systems		
AB050 AB055	Galley Equipment		RODUCTS Alarm, Security & Mon
AB055	Hose and Hose Fittings Hydrofoils	AF005	Systems
AB060	Pumps, Circulation and	AF010	Distress Signals & EPI
	Water Systems	AF015	Fire Extinguishers &
AB065	Refrigeration Equipment		Systems
AB070	Sails, Sailmakers	AF020	First Aid Supplies
AB075	Steering Wheels, Rudders &		Flare Guns
	Systems	AF029	Hook & Lure Safeguar
AB077	Windvane Self-Steering	AF030	Horns, Sirens & Whist
AB080	Gears Toilets and Sanitation	AF035 AF040	Lettering & Numbers Life Rafts
	Equipment	AF040	Personal Flotation Dev
AB085	Water Systems, Plumbing		(PFD's)
		AF050	Survival Equipment
	E & ANCHORING	AF055	Water Safety Devices
AC005	Anchors, Chocks & Ground		DDS, GEAR & GIFTS
- 70003	Tackle	□ AG005	Art & Sculptures
AC010	Anchor Rollers	AG003	Bedding: Sheets, Fitte
AC015	Buoys		Mattresses
AC020	Car Top Carriers	🛛 AG015	Books, Music, CD-RO
AC025	Covers For: Boat, Sails,		Videotapes
D 4 0 4 5 5	Seats, Deck	AG020	Cameras & Photograp
AC028	Davits & Lifting Systems		Equipment
	(Boats & Yachts)	AG021	Carry-Bags, Backpack
AC030 AC035	De-Icing Equipment Dinghy Davits	□ AG025	Luggage Chairs: Deck & Beach
AC039	Docks	AG023	Cleaning Rags, Mops,
AC040	Dock Boxes		Chamois, Dusters

CROSS REFERENCE LISTING

Please check off product categories that you are exhibiting.

exhibiting.		
Dockside Equip: Carts,	🗆 AG030	Clothing & Footwear
Pumpouts, Power Connects	🛛 AG035	Cookware & Grills
Fenders, Bumpers	AG040	Flags & Pennants
Line, Rope, Cordage	AG045	Foul Weather Gear
Oars & Paddles	AG050	Furniture & Furnishings
Windlasses	AG055	Gift Shop Items Hobby Shop Items
NICS & NAVIGATION	AG060 AG065	Ice Chests & Coolers
ENTS	AG070	Jewelry
Autopilots	AG080	Maps & Charts
Binoculars & Telescopes	AG090	Sunglasses, Protective
Clocks, Chronometers & Barometers		Eyewear
Compasses	🛛 AG095	Swimwear & Beach
Computers, Monitors, LCD		Accessories
Displays	WATER SI	PORTS EQUIPMENT
Computer Software	AH002	Air Tanks, Compressors &
Depth Sounders		Maintenance
Direction Finders	AH005	Diving Equipment: Skin &
Electronic Equipment		Scuba Gear
Indicators: Battery, Engine,		Sailboard Accessories
Fuel, Speedometers	 AH015 AH017 	Snorkels, Masks & Fins Towables
Marine Stereos Navigational Electronics:	AH017	Wakeboards
Satnav, Loran, GPS	AH020	Water Skis & Accessories
Navigational Instruments:	AH025	Wetsuits, Drysuits, & Gloves
Sextants, Piloting Aids		···· · · · · · · · · · · · · · · · · ·
Night Vision Equipment	BOATS	
Panels & Gauges	POWER B	OATS
Radars	BA004	All-Purpose Fishing Boats
Radiotelephones	BA005	Aluminum Boats
Telephones: Marine,	BA010	Bass Boats
Cellular, Long Distance Svc.	BA015	
Television & Video Systems Wind & Weather Instruments	BA018	Bow Riders
	BA020	Catamarans, Multihulls
RE, ORIGINAL	BA025	(Power) Center Consoles
NT & PARTS	BA030	Cuddy Cabins
Antennas Reading Devices	BA035	Deck Boats
Boarding Devices	BA038	Fish & Ski Boats
Brackets & Instrument Housing	BA040	Flats Boats
Cockpit Shelters	BA045	Hi-Performance Boats
Doors/Windows	BA050	Houseboats
Fasteners	BA052	Hunting Boats
Hardware, General Marine	BA055	Inboard Cruisers
Hardware, Sailboat	BA060	Inboard/Outboard Boats
Navigation and Running	BA065 BA070	Luxury Yachts Motor Yachts
Lights	BA075	Outboard Boats
Railings, Pulpits &	BA080	Pontoon Boats
Stanchions Sailboat Rigging	BA085	Runabouts
Seats	BA090	Sportfishing Yachts
Spars, Booms, and Masts	BA095	Trawlers
Swim Platforms, Ladders	BA097	Wakeboard Boats
Towers & Tops	BA100	Waterski Boats
Trim Tabs	SAILBOAT	rs
Tubing: Aluminum &	BB001	Auxiliary Powered Sailboats
Stainless	BB005	Cruising Sailboats
Winches	BB010	Custom Sailboats
Windshields, Hatches & Portholes	BB015	Daysailers
	BB020	Dinghies(Sailing)
RODUCTS	BB025 BB030	Motor Sailers Multihulls (Sail)
Alarm, Security & Monitoring	BB032	One-Design Sailboats
Systems	BB035	Racing Sailboats
Distress Signals & EPIRB's Fire Extinguishers &	BB040	Sailboards
Systems	OTHER TV	PES OF BOATS
First Aid Supplies	BC005	Air Cushion Vehicles
Flare Guns	BC010	Airboats
Hook & Lure Safeguards	BC015	Canoes
Horns, Sirens & Whistles	BC020	Custom Boat & Yacht
Lettering & Numbers		Builders
Life Rafts	BC025	Dinghies (Rowing &
Personal Flotation Devices		Motorized)
(PFD's) Survival Equipment	BC030	Electric Boats
Survival Equipment Water Safety Devices	BC035	Hydrofoil Boats
		Inflatable or Folding Boats Jet Boats
ODS, GEAR & GIFTS	BC045 BC050	Jon Boats
Art & Sculptures	BC055	Kayaks
Bedding: Sheets, Fitted	BC060	Kit Boats
Mattresses Books, Music, CD-ROM's &	BC065	Pedal Boats
Videotapes	BC070	Personal Water Craft
Cameras & Photography		(PWCs)
Equipment	BC074	RIBS
Carry-Bags, Backpacks &	BC075	Rowing Shells
Luggage	BC080	Wooden Boats
Chairs: Deck & Beach		
Cleaning Rags, Mops,		
Chamois, Dusters		

Exhibiting Company Name:_

Space #:

🖵 FA017

□ FA020

FA025

Rentals

Brokerage Yacht Sales

Charter Operators

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ENGINE PROPU & PART		FA028 FA030 FA035	
ENGINES	& MOTORS		FA040
CA003	Battery Powered Propulsion		FA045
CA005	Bow Thrusters		FA050
CA010	Electric Motors		FA055
CA015	Inboard Engines		FA060 FA065
CA020	Jet Drives	-	FAU65
CA025	Outboard Motors		FA070
CA030	Stern Drive Engines		FA073
CA035 CA040	Stern Thrusters Trolling Motors		FA075
	•		FA080
& PROPULS	ION EQUIPMENT		FA085
	Additives: Cooling Systems,		FA090
- 02000	Diesel, Gasoline, Oil		FA095
CB010	Aftermarket Engine &		FA097
	Outdrive Parts	_	
CB015	Bearings, Seals & Gaskets		FA098
CB020	Corrosion Protection		
CB025	Engine Accessories &		FA100
CB030	Systems Engine Controls		
CB035	Engine Parts		RVICE
CB036	Engine Repair Manuals		DUSTR
CB040	Exhaust Systems		FB010
CB045	Filters, Oil & Fuel	ш	FB013
CB050	Fuel Systems &		FB015
	Components	-	1 0015
CB055	Fuel Tanks & Accessories		FB020
□ CB060	Gears, Shafts, and Associated Equipment		FB028
CB065	Manifolds & Heat		FB030
- 02000	Exchangers		FB035
CB070	Oils & Lubricants		FB040
CB075	Outboard Parts	ш	FB041
CB080	Propellers		FB045
CB085	Stabilizers	-	1 0045
CB090	Starters & Alternators Transmissions &		FB050
G CB095	Transmission Kits		CHOOL
CB100	Trim Plates		SSOCIA
	RODUCTS		FC005
D0010	Baitwells		FC010
D0015	Fighting Chairs		FC015
D0020	Fish Finders		FC020
🗖 D0040	Outriggers & Downriggers		FC025
D0054	Rod Holders		FC030 FC031
MARINA E	QUIPMENT		FC035
🗅 E0005	Boat Lifts		
E0008	Cleats & Dock Hardware		FC039
E0010	Cradles		FC040
🖵 E0015	Davits & Lifting Systems (Docks & Marinas)		FC045
E0020	Dealership Supplies:	ш	FC050
- 20020	Counters & Shelving		IGINEE
🖵 E0025	Dock & Pier Installations,		RVICE
	Mooring Systems		FD005 FD010
🖵 E0027	Electric and Cable TV Wiring		FD010
	& Services		FD020
□ E0030	Environmental Control Systems		
🗆 E0032	Fuel Handling Systems		FD023
E0035	Hoists & Forklifts	_	
🗖 E0040	Power Pedestals	ш	FD025
🖵 E0045	Pump-out Equipment &	Т	RAVE
	Facilities		H0003
E0050	Service Shop Equipment		H0010
□ E0055	Shrinkwrap & Wrapping Systems		H0015
□ E0059	Storage Sheds		H0040
E0060	Storage Systems For Boats		1100.40
E0063	Water Shore Ties &		H0042
	Plumbing		H0045 H0047
🖵 E0065	Yard Equipment: Boat		. 10047
	Stands, Cradles & Yard		H0053
	Cranes		H0060
SERVIC	ES FOR	TF	AILER
CONSU	MERS		QUIPME
□ FA005	Appraisers & Surveyors		K0004
🖵 FA010	Banking & Finance		K0005
FA015	Boat Cleaning and Detailing		K0007
FA017	Boat, Canoe, and Watercraft	-	K0010

Sail Repair Shipyards & Repair Services A075 Software & Programming A080 Specialty Retailer, Catalog House or Chain Stores A085 A090 Towing/Boat Hauling A095 Used Boat Sales Waterfront Real Estate A097 Developers Web-Based Marine A098 Businesses Yacht Maintenance & Crew A100 Services VICES FOR THE MARINE USTRY B010 Boat Transport Services B013 Component Testing Services B015 Corporations (Event Sponsoring) B020 Exporter Importer B028 B030 Marine Internet Services B035 Government Relations B040 Mailing Lists B041 Manufacturer Representation B045 Public Relations & Advertising Agencies B050 Sailing Regatta Organizers IOOLS, CLUBS, OCIATIONS C005 Boat Owner Associations Certification & Testing C010 **Diving Schools** C015 C020 Education C025 Fishing/Hunting/Sport Clubs Marine Industry Associations C030 Marine Trade Associations C031 One-Design Sailboat C035 Associations C039 Sailing Clubs C040 Sailing Schools C045 Schools & Instruction Yacht Clubs C050 SINEERING & TECHNICAL VICES Consultants D005 D010 Legal Assistance D015 Naval Architects Marina Design Consultants D020 & Engineers Standards & Certification D023 Services D025 Yacht Design & Engineering AVEL & RESORTS Boating Resorts 0003 0010 Charter Boats, Power 0015 Charter Boats, Sail Outfitters, Raft & Canoe 0040 Guides 0042 Parks & Park Services Raft & Canoe Guides 0045 Real Estate: Waterfront/ 0047 Hunting/Vacation Property 0053 Scuba & Skin Diving Resorts Fly-In Camps 0060 LERS & TRAILERING IPMENT 0004 Boat Dollies 0005 **Boat Trailers** 🛛 K0007 Hydraulic Trailers Boat, Canoe, and Watercraft G K0010 Personal Watercraft Trailers

🗆 K0020

Trailer Hitches, Parts &

Accessories

Fractional Boat Ownership

Dockside Transportation,

Documentation Service

Interior Decorators

Marina Operators Marine Supply Stores

Publications: Periodicals &

Pre-Owned Boat Listings

Dockominiums

Water Taxies

Insurance

Magazines