INTRODUCTION

The National Marine Manufacturers Association and the Miami International Boat Show Team are pleased to welcome you back to the 66th Miami International Boat Show.

This set of instructions has been designed to answer your questions and to provide you with important support information. Our new CD format is provided for your convenience when accessing the Internet or downloading is not available. We hope you will find this useful and effective.

LOCATIONS

<table>
<thead>
<tr>
<th>Location</th>
<th>Address</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Miami Beach Convention Center</td>
<td>1901 Convention Center Drive, Miami, FL 33139</td>
<td>786-276-2700</td>
</tr>
<tr>
<td>Sea Isle Marina and Yachting Center</td>
<td>1633 N. Bayshore Drive, Miami, FL 33132</td>
<td>305-374-3900</td>
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<tr>
<td>Strictly Sail Miami</td>
<td>Miamarina at Bayside</td>
<td>400 Biscayne Blvd</td>
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<tr>
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<tr>
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SHOW DATES & HOURS

Move-In:

<table>
<thead>
<tr>
<th>Day</th>
<th>Date</th>
<th>Time</th>
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</thead>
<tbody>
<tr>
<td>Friday</td>
<td>February 9</td>
<td>8:00a.m. - 4:00p.m.</td>
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<tr>
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<td>February 10</td>
<td>8:00a.m. - 4:00p.m.</td>
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<tr>
<td>Sunday</td>
<td>February 11</td>
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<tr>
<td>Monday</td>
<td>February 12</td>
<td>8:00a.m. - 4:00p.m.</td>
</tr>
<tr>
<td>Tuesday</td>
<td>February 13</td>
<td>8:00a.m. - 4:00p.m.</td>
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<tr>
<td>Wednesday</td>
<td>February 14</td>
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Show:

<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>Thursday</td>
<td>February 15</td>
<td>10:00a.m. - 6:00p.m.*</td>
</tr>
<tr>
<td>Friday</td>
<td>February 16</td>
<td>10:00a.m. - 8:00p.m.*</td>
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<tr>
<td>Saturday</td>
<td>February 17</td>
<td>10:00a.m. - 8:00p.m.*</td>
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<td>Sunday</td>
<td>February 18</td>
<td>10:00a.m. - 8:00p.m.*</td>
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<tr>
<td>Monday</td>
<td>February 19</td>
<td>10:00a.m. - 6:00p.m.* “President’s Day”</td>
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Move-Out:

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<tr>
<td>Thursday</td>
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Note: Exhibitors may work past 4:00p.m. daily, however overtime rates may apply.

SHOW OFFICES ON SITE: 786-276-2700 Fax: 786-276-2703 Sea Isle Marina: 305-374-3900

The Miami International Boat Show office will be in room C33 on the 3rd floor skywalk level of the Miami Beach Convention Center. A convenient show office trailer is also housed at the entrance to the Sea Isle Marina and Yachting Center show site. Please call or stop by with any questions or comments for us. We are here to assist you.

PRIOR TO THE SHOW: 954-441-3220 Fax: 954-430-4171 www.miamiboatshow.com

Cathy Johnston – V.P. Southern Shows: 954-441-3231 cjohston@nmma.org
Joanne Zito – Sales Manager: 954-441-3229 jzito@nmma.org
Melissa Hall, Sales Assistant 954-441-3234 mhall@nmma.org
Debbie Harewood – Southern Regional Administration Manager: 954-441-3233 dharewood@nmma.org
Melissa Gaffney - Operations Manager: 954-441-3230 mgaffney@nmma.org

NMMA Boat Shows 9050 Pines Boulevard, Suite 305 Pembroke Pines, Florida 33024
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AISLE SPACE:
Aisle space may not be used for exhibit purposes or for general solicitation of business. Distribution of any literature or other exhibit materials is forbidden outside your contracted exhibit space. Please review the NMMA Allocation Procedures & Display Guidelines for further details. You are welcome to contact your sales representative or the operations manager for any questions or concerns that may arise.

BUSINESS CENTER:
Business center services are available on-site at the Miami Beach Convention Center. A list of services is provided in the Supplier Order Forms section, or call directly to 786-276-2696.

BOAT CLEANERS:
NMMA must be notified of any boat cleaning company hired to clean your boats. Please do so by completing the NMMA Exhibitor Appointed Contractor form located in the Supplier Order Forms section of this kit. All boat cleaning companies must abide by the show rules regarding early access to clean, appropriate credentials, security, and insurance requirements.

CONDUCT OF EXHIBITORS:
All exhibitors must be set and operational by Wednesday evening, February 14, 2007. All exhibits must be staffed during show hours everyday. Only companies that have contracted for exhibit space are permitted to demonstrate, solicit orders or distribute advertising at the show. Sales, signage, models, and distribution of literature must be confined to your exhibit space.

COURTESY CARS & VANS:
Courtesy car passes are available to companies who wish to provide private shuttle service to their guests. All vehicles must pick up and drop-off passengers at the designated area on the north side of Hall A of the Miami Beach Convention Center (20th Street and Washington Ave). For further details, contact Melissa Gaffney, Operations Manager, at 954-441-3230. Access to the courtesy car area is for exhibitors with courtesy car passes only.

DIRECTORY ADVERTISING:
Make sure your investment at the Miami International Boat Show really pays off. You can advertise in the official show directory produced by Soundings Publications, L.L.C. and be seen by everyone at the show and long after. Advertising information and order forms are located in the Supplier Order Forms section of this kit.

EXHIBITOR APPOINTED CONTRACTORS:
Any exhibitor using a contractor other than an “official service contractor” listed in the Supplier Order Forms section of this kit, must notify NMMA and BREDE/ALLIED Exposition Services no later than January 2, 2007. Complete and return the Exhibitor Appointed Contractor form located in the NMMA Order Forms section of this kit. Additionally, the required Certificate of Insurance from your appointed contractor must be forwarded to the show operations manager by mail or fax (954-430-4171). Please be sure to notify your exhibitor appointed contractors of all move-in / move-out and other assigned schedules your company must meet. Any delays caused by your “E.A.C.” will be billed to your company at a rate of $350.00 an hour or $525.00 an overtime hour.

EXHIBITOR SERVICE CENTER:
Most show contractors will have offices located in room C-127 located alongside the escalator in C lobby. Inquiries regarding freight, carpet, signs, labor, general decorating, electric, telephone, cleaning, floral, audio/visual and tents should be directed to this area.

FIRST AID:
The First Aid Center is located in C lobby. For the safety of all exhibitors and attendees, a nurse is on duty during all show hours. All injuries should be directed to the First Aid room.
FLORIDA SALES TAX REQUIREMENTS:
Exhibitors must register with the Florida Department of Revenue prior to bringing product into Florida for sale at the show. The Department of Revenue will be checking for compliance with the Florida Law, so we urge your cooperation. Additional information may be found at the end of this section.

FOOD SERVICE:
The official food vendor at the Miami Beach convention Center will be selected in the fall of 2006 by the City of Miami Beach. All food and beverage utilized during the show must be ordered through the Center's exclusive caterer. Look for menus and order forms sent directly to you from the selected caterer by January 1, 2007. Please call the Center's main number at 305-673-7311 for additional information.

GRATUITIES:
Tipping is expressly prohibited. This includes such practices as giving money, merchandise, or other special consideration for services rendered. Do not give coffee breaks other than the established mid-morning and mid-afternoon union paid break times. Any attempt to solicit a gratuity by any employee for any services should be reported immediately to the NMMA Show Management office and/or to BREDE/ALLIED Exposition Services located in room C-127.

HOTEL & TRAVEL ARRANGEMENTS:
Ambassadors will take care of all of your travel needs with one convenient phone call: hotel reservations, airline reservations and rental cars. Eliminate the hassle of last-minute travel arrangements and haggling for rates. Call Ambassadors today at 1-888-998-2784, by fax at 404-584-0685, or by e-mail miamiboatshow@ambassadors.com. Call 404-584-7458 for international sales. Information forms are located in the Supplier Order Forms section of this kit.

INFORMATION CENTERS:
Information Centers will be located in the A/B lobby recess level and the C lobby locations. Messages can be dropped off, phoned in or faxed and will be delivered directly to your exhibit.

   Phone: 786-276-2628   /   Fax: 786-276-2703

INSURANCE:
All exhibitors are required to adhere to the Insurance & Indemnification guidelines as stated on your contract for exhibit space. Coverage must be in effect during the entire show period including installation and dismantle. Acordia/Northwest offers insurance to those exhibitors who are not otherwise covered under their own policies. An Acordia insurance application is located in the Supplier Order Forms section of this kit. We suggest your insurance coverage extends from the departure point of all your booth materials through the entire period that your booth materials arrive at their next destination. Please be sure to review the rules and regulations for the NMMA Limits of Liability and Responsibility on page 16. Certificates should be submitted via fax to 954-430-4171 as shown on the sample certificate on page 28.

INTERNATIONAL BUSINESS CENTER:
The International Business Center will be located in room A107 from opening day, Thursday, February 15th through Saturday, February 17th. This center is an ideal place for exhibitors to meet international buyers seeking to expand their distribution lines.

LABOR GRIEVANCES:
Craftsman at all levels must be instructed to refrain from expressing any grievances or directly challenging the practices of any exhibitor. All questions originated by labor are to be expressed only to BREDE/ALLIED Exposition Services. Exhibitors are asked to refrain from voicing labor complaints directly to craft personnel. Any questions regarding contract labor should be directed to Miami Boat Show Management or BREDE/ALLIED Exposition Services.

LOST CHILDREN / RELATIVES:
All lost children should be brought to the Miami Boat Show office immediately. The show office is located on the 3rd floor of the convention center in room C33.

MEDIA CENTER:
The show's public relations firm, Thorp & Co. will have on-site offices located in rooms A110 & A111. Please feel free to stop by or phone anytime after Monday, February 12th. The phone number during the show is 786-276-2702 or fax number 786-276-2705. If you would like to reach Thorp & Co. anytime prior to the show, their permanent office number is 305-446-2700 and their fax number is 305-446-5050.
MEETING ROOMS:
Meeting rooms are available to exhibitors on a first come first serve basis. Simply complete the enclosed Meeting Room Order Form located in the Order Forms section of this kit.

PARKING:
Look for the new South Beach Local for transportation from South Beach parking locations to the Miami Beach Convention Center for $.25 cents. A City map of parking areas can be found on our website at www.miamiboatshow.com. Valet service will be available at all show sites on a first come first served basis. Miami Beach High School on Dade Blvd. will have limited space available on a first come first served basis.

Small trucks with no in/out (remain in place through show) may be accommodated at the MB High School where there are a limited number of spaces. Contact Mike Perry at 305-534-8074 for additional information.

For campers and oversize vehicles parking is available in Miami at NW 3rd Ave. and NW 3rd Street. Contact Alberto Ventura with the City of Miami at 305-373-6789 Ext. 223 to make arrangements in advance.

A limited number of spaces are available in Miami for semi-trailers. Contact Ricardo at 305-213-4752.

RADIOS:
Radios and cell phones can be rented from FLORIDA RADIO RENTAL, Inc. Please refer to the order form in the Supplier Order Forms section of this kit. Please note: if you are planning to bring your own radios to the show, please register your frequencies with Florida Radio to avoid any duplication that would interfere with your reception on-site. This will ensure everyone a clear operating frequency. Please be sure that your radio(s) are appropriately licensed with the FCC to avoid penalties and fines.

REGISTRATION:
The registration area is located in room A108/109 just off of A lobby. The on-site telephone number for the registration department beginning Monday, February 12, 2007 is 786-276-2710 or fax to 786-276-2709.

• Companies with a balance due will not be issued passes until their balance is satisfied.

SECURITY:
NMMA provides basic security for the duration of the show, including move-in and move-out. Neither NMMA nor any show contractors will be responsible for any loss or damage. All exhibitors are required to have insurance for any loss or damage that may occur before, during, or after the show. For your protection, please review the Security Precautions located in the Supplier Order Forms section of this kit.

SHUTTLE BUS SERVICE:
Free, continuous shuttle bus service is available between the MIAMI INTERNATIONAL BOAT SHOW AND STRICTLY SAIL Show locations and Park and Ride location to be determined. This service is available on all show days and will run one hour before each show location opens to one hour after each location closes. This includes the Sea Isle Marina and Yachting Center and Miamarina at Bayside Marketplace. A shuttle map can be found on our website www.miamiboatshow.com.

SMOKING:
No smoking is allowed in the Miami Beach Convention Center facility at any time as required by the State of Florida “CLEAN INDOOR AIR ACT”.

TELEPHONE SERVICE:
Telephone and internet services are provided by the Miami Beach Convention Center / SMG. Cell phone and hand held radio services are provided by Florida Radio Rental, Inc. For Sea Isle Marina and Yachting Center telephone services not provided by the Ship’s Store, contact BELL SOUTH (order forms and contact information for each of these services are located in the Supplier Order Forms section).
NOTICE TO EXHIBITORS

There are exclusive agreements related to your use of the Miami Beach Convention Center:

Service Providers:

- Miami Beach Convention Center Exclusive Caterer to be named for all food and beverage services.
- Contact information will be provided when notice of selected vendor is sent to all exhibitors.

- Miami Beach Convention Center/SMG - for all telephone and fax installations and data lines.
- Contact: Yandi Lodos (305) 673-5189

Labor Unions:

We are party to a union agreement with the International Alliance of Theatrical Stage Employees and Motion Picture Machine Operators (IATSE). All work of an audio visual nature must be done by union labor in accordance with this agreement. This agreement grants the exclusive right to the following work which includes move-in, performance, and move-out:

- cable installations for local cable television and satellite hook ups
- audio and video recording
- audio visual projection and screen masking
- rigging of theatrical apparatus from the ceiling grid
- entertainment events - staging, sound, and lighting operations

All contractors providing audio/visual production services may provide supervision only.

For questions regarding IATSE labor requirements, minimum labor call and rates contact:

- Miami Beach Convention Center
  Dick Helfritz, Technical Coordinator (786) 276-2627

The Miami Beach Convention Center can provide a full range of audio/visual services, sound reinforcement, slide and video projection, video production, computer/projection interfacing, etc., through the house A/V contractor:

- Rent-A-PC
  Contact: Diana Ewing (954) 316-4489
FLORIDA TAXATION of BOAT SHOW EXHIBITORS
SALES and USE TAX

GENERAL RULES:

A six percent Florida sales tax is imposed on every “retail sale” of tangible personal property within the state of Florida. Some counties and/or cities impose additional discretionary surtaxes: 6.5%, 7%, etc. Please be sure to be familiar with all tax regulations as they apply to your business:

“An ever-broadening and oppressive state tax environment is posing greater compliance challenges to out-of-state, engine and accessory manufacturers. NMMA wants to ensure that our members are aware of the need to carefully review current and future business practices in order to avoid incurring unnecessary tax liability under state tax nexus criteria. Courts have broadly upheld the imposition on out-of-state manufacturers even for minimal in-state activity”.

Monita W. Fontaine, Esq.
Vice President, NMMA Government Relations

“Retail sales” include sales that take place in Florida and “mail order sales” by companies who are required to register as dealers under Florida’s sales tax law.

A “dealer” is any person who, among other activities, does the following:
1) sells tangible personal property;
2) solicits sales of tangible personal property;
3) leases tangible personal property;
4) sells, provides, or performs a taxable service; or
5) imports tangible personal property for use, consumption, distribution, or storage.

Sales tax is not imposed on “sales for resale,” that is, sales to persons or companies who themselves are registered as Florida sales tax dealers and purchase the item for resale. A dealer who makes a “sale for resale” to another dealer must obtain and keep on file a Florida resale certificate from the purchaser to document the exempt status of the sale.

If a company makes sales in Florida, including sales at a boat show, it must register as a dealer with the Florida Department of Revenue (DOR) and must collect sales tax on its sales or obtain and keep on file Florida resale certificates.

As long as it is required to be registered as a dealer with the DOR, a company must collect sales tax on Florida sales and must submit monthly sales tax returns and remittances to DOR.

If an article of tangible personal property is brought into Florida and is subject to use tax, the DOR will allow credit for sales or use taxes paid to another state, U.S. territory or the District of Columbia. Credit cannot be given for taxes paid to another country.

Purchasers who cannot show that Florida’s or another state’s sales tax has been paid (at a rate equal to or greater than Florida’s rate) upon the purchase of tangible personal property must pay use tax on the cost of the item.

EXAMPLES

Please Note: The Following examples are bases upon the premise that an out-of-state exhibitor’s only presence in Florida is attendance at no more than a few
Florida boat shows. Any additional presence or activities conducted by out-of-state exhibitor within Florida may result in different answers to some of the examples.

Sales at Boat Show for Immediate Delivery

Example 1: Exhibitor Who Makes Only Retail Sales at Boat Show
An out-of-state exhibitor attends a Florida boat show. Boats or accessories are sold or delivered at the show only to retail customers. This exhibitor must register with the DOR as a dealer, collect the sales tax on all retail sales made at the show, and file monthly sales tax returns.

Example 2: Exhibitor Who Makes Only Wholesale Sales at Boat Show
An out-of-state exhibitor attends a Florida boat show. Boat or accessories are sold or delivered at the show only at wholesale to persons who are registered as sales tax dealers.

If the exhibitor has signed an Exhibitor’s Agreement, which prohibits it from making retail sales but allows it to make wholesale sales, the exhibitor is not required to register with the DOR as a dealer, or collect tax on the sales, because only sales for resale are made. If the exhibitor has not signed an Exhibitor’s Agreement, the exhibitor must register with the DOR as a dealer. In either case, the exhibitor must obtain and keep on file Florida resale certificates from the purchaser to document the exempt status of the sales.

Example 3: Exhibitor Who Makes Both Retail and Wholesale Sales at Boat Show
An out-of-state exhibitor attends a Florida boat show. Boats or accessories are sold or delivered at the show both on a retail and wholesale basis.

This exhibitor must register with the DOR as a dealer, collect the sales tax on all retail sales made at the show, and file monthly sales tax returns remitting the tax on such sales. Florida resale certificates must be obtained and kept on file from all wholesale purchasers, to document the exempt status of those sales.

Sales at Boat Show for Future Delivery Outside Florida

Example 4: Exhibitor Who Takes Order at Show for Future Delivery Outside Florida
An out-of-state exhibitor attends a Florida boat show. Orders are taken for boats or accessories at the show for future delivery to an address outside of Florida. These orders are subject to acceptance or rejection at the exhibitor’s home office following an appropriate credit check, etc.

The exhibitor is not required to collect the sales tax on these transactions, whether or not the exhibitor is registered as a Florida dealer.
Sales at Boat Show for Future Delivery In Florida

Example 5: Exhibitor Who Takes Orders at Show for Future Delivery in Florida, but Does Not Receive Full Payment at the Show.

An out-of-state exhibitor attends a Florida boat show. Orders are taken for boats and accessories at the show for future delivery to a Florida address.

Case A: The Purchaser makes a deposit or partial payment at the boat show. The balance of the purchase is paid to the exhibitor after the exhibitor returns to the home office, for example, by wire transfer or by check mailed to that office.

The exhibitor is not required to collect the sales tax. This transaction is completed outside Florida and is not treated as a Florida sale. The purchaser is required to pay a use tax upon receipt of the boat or accessories.

Case B: The purchaser pays for the goods by credit card. The credit card transaction is processed for authorization at the exhibitor’s home office after the conclusion of the show.

The exhibitor is not required to collect the sales tax. This transaction is completed outside Florida and is not treated as a Florida sale. The purchaser is required to pay a use tax upon receipt of the boat or accessories.

Example 6: Exhibitor Who Takes Orders for Future Delivery in Florida But Does Receive Full Payment at the Show

An out-of-state exhibitor attends a Florida boat show. Orders are taken for boats or accessories at the show for future delivery to a Florida address. The purchaser completes payment for the goods in Florida, either by cash, a check for the full purchase price, or a credit card for which authorization is obtained during the show.

This exhibitor is not required to collect the sales tax on these transactions, even if the exhibitor is registered as a dealer. The purchaser is required to pay a use tax upon receipt of the boat or accessories.

Sales After the Show to Florida Residents

Example 7: Exhibitor Receives Post-Show Telephone or Mail Orders from Florida

An out-of-state exhibitor attends a Florida boat show. After the exhibitor returns home, orders are received by telephone and mail for boats or accessories to be shipped to Florida.

This exhibitor is not required to collect the sales tax on these transactions,
even if the exhibitor registered as a dealer. The purchaser is required to pay a use tax upon receipt of the boats or accessories.

**Example 8: A Florida Resident Visits the Manufacturer’s Plant After a Show and Places an Order for Delivery Into Florida**

An out-of-state exhibitor attends a Florida boat show. After the exhibitor returns home, a Florida resident visits the plant and places an order for delivery into Florida.

The exhibitor is not required to collect the sales tax on this transaction, even if the exhibitor has been required to register as a Florida dealer because of the boat show activities. The seller must document that the purchaser was physically present at the plant when the sale was made to avoid any question about the tax status of the transaction. The purchaser is required to pay a use tax upon receipt of the boat or accessories.

**Related Issues**

In addition to liability for Florida sales tax, exhibiting at a Florida boat show may trigger liability for one or more of the following:

- payment of Florida corporate income tax
- payment of Florida intangible property tax
- qualification as a foreign corporation with the Florida Secretary of State

The following is a general summary of these requirements:

**Florida Corporate Income Tax** (Chapter 220, Florida Statutes)

An out-of-state corporation whose only activities in Florida during its taxable year consists of attending boat shows and soliciting orders that are approved or rejected outside Florida (e.g., are approved at the exhibitor’s home office after a credit check) and are filled by shipment or delivery from outside Florida is not subject to the Florida corporate income tax.

If an out-of-state corporation sells and delivers boats or boating accessories at a Florida boat show, or solicits and approves orders at a Florida boat show for future delivery into Florida, may be subject to the Florida corporate income tax.

Except in limited circumstances, an S-Corporation is not subject to the Florida corporate income tax, regardless of the extent of its activities in the state.
Florida Intangible Property Tax  (Chapter 199, Florida Statutes)

A person who transacts business in Florida and on January 1 has receivables derived from business in the state, is liable for Florida intangible tax on the value of those receivables. An out-of-state person whose boat show activities are considered to be business regularly conducted with customers in Florida will be subject to this intangible tax. The tax return is due by June 30th.

Qualification With Secretary of State as Foreign Corporation  
(Section 607.1501, Florida Statutes)

An out-of-state corporation whose only activities in Florida consist of soliciting boat show orders that are approved or rejected outside Florida before they become contracts (e.g., are approved at the exhibitor’s home office after a credit check) is not required to register with the Florida Department of State as a foreign corporation.

If an out-of-state corporation sells and delivers boats or boating accessories at a Florida boat show, or solicits and approves orders at a Florida boat show for future delivery, then it may be required to register as a foreign corporation.

HOW TO CONTACT THE DEPARTMENT OF REVENUE

The DOR will provide more detailed information on tax matters upon request. For forms and general information, call Monday – Friday, 8 a.m. to 5 p.m. ET, at 1-800-352-3671.

For specific questions regarding boats, contact the Boat Enforcement Unit, 5050 W. Tennessee Street, Building H-1, Tallahassee, Florida 32399-0100; (850) 488-3821.

To obtain detailed written responses to your questions, write the DOR at Technical Assistance and Dispute Resolution, P.O. Box 7443, Tallahassee, Florida 32314-7443.

The Miami service center to contact for additional information or forms is Suite 119, 8175 N.W. 12th Street, (305) 470-5001.
Move-In/Move-Out Information

Schedule:

<table>
<thead>
<tr>
<th>Location</th>
<th>Day</th>
<th>Date</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Miami Beach Convention Center</td>
<td>Friday</td>
<td>February 9</td>
<td>8:00a.m. - 4:00p.m.</td>
</tr>
<tr>
<td></td>
<td>Saturday</td>
<td>February 10</td>
<td>8:00a.m. - 4:00p.m.</td>
</tr>
<tr>
<td></td>
<td>Sunday</td>
<td>February 11</td>
<td>closed - no work allowed</td>
</tr>
<tr>
<td>Sea Isle Marina Begins/</td>
<td>Monday</td>
<td>February 12</td>
<td>8:00a.m. – 4:00p.m.</td>
</tr>
<tr>
<td>Miami Beach CC continues:</td>
<td>Tuesday</td>
<td>February 13</td>
<td>8:00a.m. – 4:00p.m.</td>
</tr>
<tr>
<td></td>
<td>Wednesday</td>
<td>February 14</td>
<td>8:00a.m. – 4:00p.m.</td>
</tr>
</tbody>
</table>

Note: Specific move-in and move-out date and time will be assigned for boats at the Miami Beach Convention Center. Boats in-water at the Sea Isle Marina will not have a specific time, and may move-in anytime Monday through Wednesday.

Move-in and Move-out begins at 8:00a.m. and ends at 4:00p.m. daily. All other times are considered “overtime” and charged accordingly.

No work is allowed on Sunday, February 11, 2007. The hall will be closed.

Shipments:

For shipping instructions, addresses, and terms and conditions, please refer to the Drayage/Shipping Information form in the NMMA Order Forms section of these instructions. Also, refer to the complete NMMA Limits of Liability and Responsibility – Material Handling Services Rules and Regulations at the end of this section. All Exhibitors must complete and return the Drayage/Shipping Information form.

We suggest that you PRE-SHIP exhibit material to the NMMA warehouse. Please be sure your shipping labels are clearly addressed to avoid any confusion.

All shipments must be pre-paid. No collect shipments will be received.

For International Shipping Service, please refer to the Kuehne & Nagel, Inc. Service Order Forms located in the Supplier Order Forms section of these instructions.

Deliveries will be accepted at the Miami Beach Convention Center and the Sea Isle Marina and Yachting Center ON or AFTER Monday, February 12, 2007. Freight deliveries prior to Monday must be approved and coordinated by the NMMA Freight Department.

Advance shipments will be accepted by NMMA at our warehouse up to 30 days in advance of the show. Storage and delivery to the show is at no additional cost to the exhibitor. Shipments will be delivered to your space by Monday, February 12, 2007.
Move-In/Move-Out Information continued…

Empty Crate Storage:
Crates and empty containers must be prepared for removal as soon as possible after unpacking. This includes affixing EMPTY stickers and positioning crates/containers on the front edge of your exhibit space. EMPTY labels will be available at the NMMA Freight Desk located in the Exhibitor Service Center, Room C127. Do not block the aisles by pushing empty crates into the aisle around your booth. Do not store un-displayed products in empty containers. NMMA will not be liable for damage or loss of crates and/or stored contents. Empty crates are removed, stored, and returned at no charge.

Forklift Service:
If you require forklift service, you must complete and return the Rigging Services Order Form in the NMMA Order Forms section of these instructions. If you are shipping any large crates or exhibit material over 2,000 pounds, please contact the freight department at 954-441-3241.

Forklift service is not available for booths in the Center’s meeting and lobby areas: booth #’s 1600 through 1900, and the second and third floors.

Material being delivered to the second and third floors are restricted by the following elevator dimensions: East Mezzanine 4’x 4’x 8’ and West Mezzanine 4’x 4’x 6’.

Private Vehicles/Exhibitor Self Unloading:
All exhibitors driving a private or company vehicle into the show grounds through Gates 1-5, or parking along Meridian Ave. adjacent to the Pavilion Tent to unload are required to obtain an access pass from the staging yard. Exhibitors who do not require unloading assistance should communicate this clearly to the staging yard manager to avoid unnecessary delays. Once unloaded, you must remove your vehicle immediately, park in a legal space outside the show grounds and then return to set your display.

Make it easier for yourself – Come Early! Waiting until the last day to move-in with everybody else causes local area congestion and long wait times in staging. Move-in access is available on Friday, 2/9-Saturday, 2/10 and Monday, 2/12-Wednesday, 2/14/06. If you have carpet, sign or electrical ordered, please be sure to coordinate your arrival time with your contractors.

Convention Center BOAT Exhibits:
Your move-in date and time will be scheduled once we receive your Boat Information Form and the Scaled Layout of your exhibit. These forms are in the NMMA Order Forms section of this kit, and must be returned to our offices by November 22, 2006.

If your dealer is responsible for completing this information, please forward these forms to them.

Prior to your scheduled move-in date and time carpet and signs must be installed by Brede/Allied Exposition Services, and your cradles and dollies must be available in your exhibit space.
Convention Center BOAT Exhibits continued:

**Oversize Load Restrictions:**
Oversize loads require a permit from both the State of Florida and Dade County. Weekend restrictions have been waived during the move-in and move-out dates. An oversize load is any of the following: over eight feet wide, fourteen feet high, or longer than twenty five feet overall. Please be sure to review other restriction requirements that may apply to your type of vehicle or load.

**Staging Yard Procedures:**

1. Arrive at the staging yard at least forty-five minutes to one hour prior to your scheduled move-in time.
2. Indicate if you are carrying carpet, cradles, or other set-up equipment. These items must be in your space prior to your move-in time.
3. Once checked in, the staging yard manager will direct vehicles to the show grounds when the exhibit space/floor manager is ready for unloading. Security guards will deny access to the show grounds without proper authorization passes which can only be obtained from the staging yard.
4. Once unloaded, vehicles must be removed from the show grounds immediately.

The Staging Yard is located on 17th Street, between Washington Avenue and Convention Center Drive. It is on Drexel Avenue, adjacent to and directly east of the 17th Street parking garage (entering from Washington Court). Refer to the map in this section of the kit for additional directions.

**Late Arrivals/Excessive Handling:**
Late arrivals will be unloaded after those checking in on schedule have been unloaded, with the late exhibitor liable for all handling charges incurred.

**Boat Handling Fees:**
Boat handling is free of charge provided that you follow these guidelines:

1. Exhibitor has completed and returned the Boat Information Form and Scaled Layout of your exhibit by November 22, 2006.
2. Carpet and signs are installed prior to your boat move-in time.
3. Exhibitor has checked in all delivery vehicles and trailers into the staging yard at least 45 minutes before scheduled move-in time.
4. Driver is available to drive his vehicle into the Show grounds when ready to be unloaded.
5. Each boat 26’ and under or 7,200 pounds must be delivered and displayed on wheels (boat trailers, dollies, or cradles). If cradles are to be used, they must be assembled prior to your scheduled move-in time.

**Boat Handling fees of $350.00 an hour or $525.00 an overtime hour (after 4:00 p.m.) will be charged for any delay caused by not following the guidelines above. Please be sure to advise your exhibitor appointed contractor, staff, transporter, and set up companies of the schedule requirements above.**
Move-In and Move-Out Information continued…

Tent Notification:
Exhibitors displaying boats under tents must display boats on low wheel dollies and plan for NO forklift equipment use under tent areas.

Sea Isle Marina and Yachting Center Speed Zone Restrictions:
Each boat displaying in-water must have an 8 ½ " x 11" place card in a prominent location and visible to the operator that reads, WARNING – MANATEE AREA (one copy is included in the exhibit/display information tab section of this kit).

Additionally, each exhibitor must abide by the rules governing the waterways. You will find a copy of the speed zones on the back of the Manatee Warning form.

Please note: for detailed instructions for the “Strictly Sail Miami” Boat Show, call 401-841-0900 or go to www.info@strictlysail.com for more information.
**General Move-Out Information for All Exhibitors**

All exhibits must remain staffed and intact until the official show closing at 6:00p.m.on Monday, February 19. Once the show is clear of attendees (approximately 7:00p.m.), aisle carpeting will be removed from the main floor (taking approximately 1 to 2 hours) and the exhibit floor prepared for the return of empty crates. Empty Crate Returns will continue through the night to return all empty crates to all exhibitors including, Pavilion and outdoor exhibits. If you have empties stored, departure plans should not be arranged for Monday night – Feb. 19th.

**All exhibitors must complete, sign, and return a bill of lading to the Freight Desk in the Exhibitor Service Center, Room C127.**

In order for the NMMA to release your freight to your carrier for outbound shipping whether you are using a personal vehicle, company truck, air freight service company, common carrier, or van line service we must have a completed bill of lading.

**Prior to checking into the staging yard, all drivers picking up outbound shipments should check with the Freight Desk first to confirm that a completed NMMA bill of lading is on file.**

For your convenience, **ABF Freight Systems** will have a representative in the Exhibitor Service Center to assist you in coordinating your outbound shipments. Freight forms and information are in the Supplier Order Forms section of this kit.

Exhibitors who can hand carry items to vehicles parked outside of the show grounds may do so on Monday night Feb. 19th after show closing at 6:00 p.m.

**If you require vehicle access inside the show grounds including Meridian Ave. adjacent to the Pavilion Tent, you must first check in at the staging yard.** We suggest you have your entire booth packed prior to checking in at the staging yard. Vehicles are not permitted in the show grounds until they are ready to load up and go.

**Move-out for Boat Exhibitors**

Boat handling equipment will not be available on the closing night of the show. Move-out will be scheduled between Tuesday, February 20th and Thursday, February 22nd. A notice regarding your targeted move-out date and time will be delivered to your exhibit space during the move-in. If boats are to be removed on single trailers, the exhibitor will be responsible for having enough trailers for the entire group of boats to be loaded at one time otherwise, you will be billed for delays at the rate of $350.00 an hour and $525.00 an overtime hour. Outdoor boat exhibitors that can hook and go without the use of a forklift or boat handling equipment may do so on Monday, February 19th after 6:00 p.m., and should advise the staging yard staff for ease of access to your display.
PLEASE READ CAREFULLY

1. NMMA and its subcontractors shall not be responsible for damage to uncrated an/or unskidded materials, materials improperly packed, glass breakage or concealed damage.

2. NMMA and its subcontractors, are not, and cannot be, responsible for loss or disappearances of Exhibitor’s materials after same have been delivered to Exhibitor’s booth.

   Inbound Shipments – There may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of the representative at the booth and during such time the shipment(s) will be left unattended in the booth. Neither NMMA nor its subcontractors shall be responsible for any loss or damage, which may occur during such period.

3. NMMA and its subcontractors cannot be responsible for disappearance of Exhibitor’s materials before the materials are picked up from the Exhibitor’s booth for loading out after the show. All bills-of-lading covering outgoing shipments, which are given to NMMA by Exhibitors, will be checked at the time of pick-up from the booths and corrections made where discrepancies exist.

   Outgoing Shipments – It is possible that there will be a lapse of time between the completion of packing and the actual pick-up of materials from the booths for loading onto a carrier, and during such time the shipment(s) will be left unattended in the booth. NMMA or its subcontractors, will adjust the quantities of items on any bill-of-lading submitted to conform to the actual count of such items in the booth at time of pick-up.

4. NMMA and its subcontractors, shall not be responsible for ordinary wear and tear in handling of equipment, nor for loss, delay or damage due to fire, theft, windstorm, water, vandalism, acts of god, mysterious disappearance, strikes, lockouts or work stoppage of any kind, or other causes beyond its control.

5. It is understood that NMMA and its subcontractors, are not insurers, that insurance, if any, shall be obtained by the Exhibitor and that any amounts payable to NMMA hereunder are based on the value of the material handling services and the scope of the liability as herein set forth and are unrelated to the value of the Exhibitor’s property being handled. Since it is impractical and extremely difficult to fix the value of each shipment handled by NMMA or its subcontractors, it is understood that NMMA and its subcontractors do not provide for full liability should loss or damage occur. It is agreed that if NMMA or its subcontractors should be found liable for loss or damage due to a failure to properly handle Exhibitor’s equipment, the liability shall be limited to the specific article which was physically lost or damaged and such liability shall be limited to a sum equal to $.50 per pound, per article with a maximum liability of $50.00 per item, or $1,000.00 per shipment, whichever is less, as agreed upon damages and not as a penalty, as the exclusive remedy. The liability of NMMA and its subcontractors shall be limited to that derived from any loss or damage which results solely from the gross negligence of NMMA or its subcontractors in the actual physical handling of the items comprising Exhibitor’s shipment(s) and not for any other type of loss or damage. Any claim for loss or damage must be submitted to NMMA prior to the close of the show.

6. NMMA and its subcontractors, shall not be liable to any extent whatsoever for any actual, potential or assumed loss of profits or revenues or for any collateral costs, which may result from any loss or damage to an Exhibitor’s materials which may make it impossible or impractical to exhibit same.

7. The Exhibitor agrees, in connection with the receipts, handling, temporary storage and reloading of our materials that NMMA and its subcontractors, will provide their services as our agent, and not as bailee or shipper. If any employee of NMMA or its subcontractors, shall sign a delivery receipt, bill-of-lading or
other document we agree that NMMA or its subcontractors, will do so as the Exhibitor’s agent and the Exhibitor accepts the responsibility therefore.

8. In order to expedite removal of materials from the show site, NMMA shall have the authority to change designated carriers, if such carriers do not pick up on time. Where the Exhibitor makes no disposition, materials will be taken to a warehouse to await Exhibitor’s shipping instructions and the exhibitor agrees to be responsible to pay for charges relating to such handling at the warehouse. No liability will be assumed as a result of such re-routing or handling.

9. A. Once exhibits or materials are placed in the booth, NMMA will not be responsible for condition, count, or content until such time as exhibits or materials are picked up for removal after the close of the Show. Therefore, all materials should be properly insured against fire, theft, and all hazards while in transit, and to and from your booth and for the duration of the Show.

B. Property Insurance: BE SURE YOUR MATERIALS ARE INSURED from the time they leave your firm until they are returned to the show. We suggest that Exhibitors arrange “all risk” coverage. This can be done by “riders” to existing policies. Contact your insurance representative. BE SURE YOUR LIABILITY INSURANCE IS IN EFFECT AT THE SHOWSITE. Be sure to review other insurance requirements per the contract for space.

As of 7/28/2003
Driving To and From Staging Yard

**Directions from South:** I-95 Exit 395 (Mac Arthur Causeway) East to Alton Rd. North (left side). Continue north on Alton Rd. to 17th Street. Turn right on 17th Street, and continue east to staging entrance at Washington Court.

**Directions from North:** I-95 Exit 195 (Julia Tuttle Causeway) to Alton Rd. South. Continue on Alton Rd. south to North Michigan Ave. (just past golf course), and turn left. Turn left again on Dade Blvd. Continue east on Dade Blvd. to Washington Ave. Turn right on Washington Ave. and right again on 17th Street. Staging entrance is immediately to your left on Washington Court.

**From the Airport** follow the directions from the Julia Tuttle Causeway or the Mac Arthur Causeway above.

**Sea Isle Marina exhibitors do not use this staging area.** Go directly to the Sea Isle Marina. From I-95 take Exit 395 East to the Biscayne Blvd. exit. Make a left on Biscayne Blvd., then right at N.E. 15th Street, and left at N. Bayshore Drive. The Marriott Hotel is the 2nd bldg. on the right.
Exhibit/Display Information

All Exhibits

Booth Equipment Provided:

**Indoor Booth Space**

Each booth space will be set with 8’ high navy and white back drape, 3’ high navy side dividers, and one (1) 7” x 44” identification sign at no additional charge. All exhibits in the main hall (aisles A-V) must be carpeted. Only second floor exhibit rooms (Big Game Room, marine mart east, west and skywalk) and first floor rooms (number beginning with 1600, some 1700, 1800s, and 1900s) have permanent carpet. Permanent carpet can be covered with exhibitor carpet if you desire. Electrical service must be ordered separately.

**Boat/Bulk Space (indoor & outdoor)**

Boat and bulk exhibit space is not provided with drape or identification signs. If you require pipe and drape, it can be ordered from the official show decorator: BREDE/ALLIED Exposition Services. All indoor exhibit space must be carpeted. We suggest that you carpet your outdoor exhibit for a better appearance, but it is not required for outdoor displays. Electrical service must be ordered separately.

**Pavilion Tent Space**

Each booth space will be set with 8’ high yellow and white back drape, 3’ high yellow side dividers, one (1) 7” x 44” identification sign, and floor decking at no additional charge. We suggest you order carpet for over the flooring for a better appearance but, it is not required. Electrical service must be ordered separately (with the exception of overhead lighting provided in tent spaces).

**Other Tent Space (# beginning with 3000,3100,4300, & 4400)**

Each space will be set with a tent, (1) 7” x 44” identification sign, and (1) pre-installed overhead fluorescent light fixture. Other electrical service and tent side panels must be ordered separately using the order forms included in this kit.

Cleaning:

You are responsible for ordering cleaning service to empty wastebaskets and vacuum carpet. A cleaning service order form is located in the Supplier Order Forms tab section of this kit.

Electrical Service:

All electrical service must be conducted by the official electrical contractor, Edd Helms Electric. Please note electrical service is turned off every night unless otherwise specifically ordered. Please take necessary precautions to protect any perishables or sensitive equipment in your exhibit. An electrical service order form is in the Supplier Order Forms section of this kit.

**Electrical Service for Sea Isle Marina & Yachting Center:** Slips are provided with 50/220 power. Exhibitors are required to furnish their own power cords. If 30/110 power is required, please bring an adapter.
All Exhibits continued…

**Signs:**
All signs must be professionally produced in keeping with the NMMA Allocation Procedures & Display Guidelines. Exhibitors are permitted to display signs representing their products only in those areas for which they have contracted display space. Hand made signs are not permitted.

**Hanging Signs:**
Plans for hanging signs must be approved in advance by NMMA Show Management. Hanging signs are only permitted over bulk space or booths along the perimeter of the main hall. A bulk space is an area with a distance between the back wall and aisle of 20’ or greater. Hanging signs are not permitted in side rooms, second floor exhibits, or the Pavilion tent. Signs may not be hung lower than **21’ from the floor in Center exhibit halls A, B, or D.**

Refer to the “Sign Hanging” form located in the Supplier Order Forms section of this kit. If you do not pre-ship your hanging sign to the warehouse, your sign must be present in your booth at your scheduled sign hanging date and time, or your installation costs will increase due to schedule changes.

Brede/Allied Exposition Services will contact you prior to the show to confirm the scheduled move-in date you would like to have your sign hung (due to the movement of equipment to place boats, there may be some restrictions on when your sign can be hung).

**Boat Exhibits**

**Dolly Rental:**
Each boat 26’ and under must be displayed on wheels (boat trailers, dollies, or cradles with casters). If you do not have dollies available on site for your targeted move-in you can rent them from NMMA. Please refer to the NMMA Dolly Rental Order Form for additional information and rates.

**Fuel Tanks:**
All fuel tanks must be emptied and free of vapors prior to entering the Miami Beach Convention Center. Outside boat display product must also have empty fuel tanks. City of Miami Beach Fire Marshals will be on site conducting inspections. Delays caused by fuel tank problems will be billed at a minimum of $350.00 an hour and $525.00 on overtime hour. (Bilge and water tanks must also be emptied prior to arrivals.)
**Tent Exhibits**

Exhibitors who wish to install tents within their exhibit space must order from our exclusive contractor Elite Tents by completing and returning the Elite Tent Order Form no later than **Tuesday, January 2, 2007**. All tent installations are subject to NMMA approval.

If City light poles must be removed to accommodate a tent, a fee of $772.00 is charged for each pole.

**Sea Isle Marina and Yachting Center Exhibits**

**Pump Out Facilities:**
Pump out facilities are conveniently located on the north fuel dock of the Sea Isle Marina and Yachting Center, adjacent to the gas pump. The slip is approximately 14’ x 20’ and has a 50’ hose.

**Live Aboard Passes:**
Exhibitors and crews staying aboard boats during the show are required to obtain a “Live Aboard Pass” from the NMMA Show Office trailer. This pass, along with an exhibitor credential will allow access after show hours.
In the interests of life safety and fire prevention/protection in the Miami Beach Convention Center, the following minimum standards shall apply to all events, private or public:

**EXITS:** The travel distance within the exhibit booth or exhibit enclosure to an exit access aisle shall not exceed 50 ft. (15 m). No display or exhibit shall be so installed or operated as to interfere in any way with access to any required exit or with visibility of any required exit or any required exit sign.

All required exits, including but not limited to, entrance/exit and lobby areas of each hall, the center exit pod and all corridors/aisles shall be unlocked and free from obstruction during show hours.

**FIREFIGHTING EQUIPMENT:** All fire hose cabinets, fire extinguishers, manual pull stations and any other fire protection equipment, including those inside exhibit/booth space, shall be visible and accessible at all times.

**COMBUSTIBLES:** Compressed flammable gases, flammable or combustible liquids, open flame devices, hazardous chemicals or materials, Class II or greater lasers, blasting agents, explosives and pyrotechnic devices shall be prohibited within exhibit halls. Under special circumstances, limited use of the above items may be permitted by the authority having jurisdiction provided adequate precautions are taken to prevent the accidental ignition of any materials. Application for permit(s) shall be made to the Miami Beach Fire Department through the Event Manager, and a copy of the approved permit must be maintained on the premises throughout the event.

**STORAGE:** Combustible material within exhibit booths shall be limited to a one (1) day supply. Storage of combustible material behind booths is prohibited. Permission to store some materials within the exhibit hall is subject to the approval of the Miami Beach Fire Department.

**VEHICLES:** Vehicles on display within an exposition facility shall comply with the following:

(a) All fuel tank openings shall be locked and sealed in an approved manner to prevent the escape of vapors. Fuel tanks shall not be more than one-quarter full or contain more than 4 gallons (15.14 liters) of fuel, whichever is less.

(b) At least one battery cable shall be removed from the batteries used to start the vehicle engine. The disconnected battery cable shall then be taped.

(c) Fueling or defueling of vehicles shall be prohibited.

(d) Vehicles shall not be moved during show hours
FLAME RETARDANT TREATMENT: Draperies, curtains and other similar loosely hanging furnishings and decorations shall be flame resistant as demonstrated by passing both the small-scale and large-scale tests of NFPA 701, Standard Methods of Fire Tests for Flame-Resistant Textiles and Films. Acoustical and decorative material including, but not limited to, cotton, hay, paper, straw, moss, split bamboo and wood chips shall be flame-retardant treated to the satisfaction of the authority having jurisdiction. Materials which cannot be treated for flame retardancy shall not be used.

EXHIBIT STRUCTURES: Exhibit booths shall be constructed of noncombustible or limited-combustible materials. Exhibits with enclosed areas (walls and ceilings) shall be protected with approved single station, battery powered heat detectors. Exhibits with enclosed areas greater than 300 square feet (300 sq. ft./27.87 sq. m) may require additional fire protection as determined by the authority having jurisdiction (additional fire protection may include portable fire extinguishers, heat/smoke detectors, an automatic extinguishing system, or additional Exhibit Hall Fire Watch personnel).

Exhibits with multiple levels over twelve feet (12’/3.66m) in height shall be engineered appropriately and constructed from drawings bearing the stamp of a reviewing structural engineer. Upper level floor systems shall support a live load of one hundred pounds per square foot (100 lbs/sq.ft./488.21 kg/sq. m) and shall have guardrails a minimum of forty-two inches (42”/1.07m) in height with intermediate rails through which a six inch (6”/15.24cm) sphere cannot pass. Stairs for upper levels shall support a live load of seventy-five pounds per square foot (75 lbs/sq.ft./366.18 kg/sq. m) and shall have a minimum width of thirty six inches (36”/91.44cm) when serving an occupant load of less than fifty (50) occupants and forty-four inches (44”/1.12m) when serving an occupant load of fifty (50) or more occupants. Stair risers should be not less than four inches (4”/10.16cm) nor greater than seven inches (7”/17.78cm) in height and treads shall have a minimum run of eleven inches (11”/27.94cm), excluding nosing. Spiral stairs are not recommended for areas to be occupied by the general public, visitors or clientele, unless specifically approved by the Miami Beach Fire Department. Handrails shall be provided on at least one side of every stairway. Upper level(s) shall have at least two (2) exits for every three hundred square feet (300 sq.ft./27.87 sq. m) of occupied space, and these shall be as remote from each other as possible.

All booth construction shall meet local, state and federally mandated codes.
Multilevel exhibit booths/enclosed exhibit areas shall meet the following criteria:

Exhibit booths shall be constructed of noncombustible or limited-combustible materials. Exhibits with enclosed areas (walls and ceilings) shall be protected with approved single station, battery powered heat detectors. Exhibits with enclosed areas greater than 300 square feet may require additional fire protection as determined by the authority having jurisdiction (additional fire protection may include portable fire extinguishers, heat/smoke detectors, an automatic extinguishing system, or additional Exhibit Hall Fire Watch personnel).

Exhibits with multiple levels over twelve feet (12”) in height shall be engineered appropriately and constructed from drawings bearing the stamp of a reviewing structural engineer. Upper level floor systems shall support a live load of one hundred pounds per square foot (100 lbs./sq.ft.) and shall have guardrails a minimum of forty-two inches (42”) in height with intermediate rails through which a six inch (6”) sphere cannot pass. Stairs for upper levels shall support a live load of seventy-five pounds per square foot (75 lbs./sq.ft.) and shall have a minimum width of thirty six inches (36”) when serving an occupant load of less than fifty (50) occupants and forty-four inches (44”) when serving an occupant load of fifty (50) or more occupants. Stair risers should be not less than four inches (4”) nor greater than seven inches (7”) in height and treads shall have a minimum run of eleven inches (11”), excluding nosing. Spiral stairs are not recommended for areas to be occupied by the general public, visitors, or clientele, unless specifically approved by the Miami Beach Fire Department. Handrails shall be provided on at least one side of every stairway. Upper level (s) shall have at least two (2) exits for every three hundred square feet (300 sq.ft.) Of occupied space, and these shall be as remote from each other as possible.

ALL BOOTH CONSTRUCTION SHALL MEET LOCAL, STATE, AND FEDERALLY MANDATED CODES.

PLEASE COMPLETE THIS PORTION AND RETURN AT LEAST 60 DAYS PRIOR TO THE EVENT TO: SMG, AT THE ADDRESS BELOW.
Miami Beach Convention Center, 1901 Convention Center Drive, Miami Beach, FL 33139

Show/Event Name _____________________________________________________________
Exhibitor/Company Name ____________________________________________________
Exhibitor Address ___________________________________________________________
City/State/Country/Zip Code___________________________________________________
Phone ___________________________ Fax ________________________________

Contact Person ____________________________________________________________

YOU MUST INCLUDE APPROPRIATELY ENGINEERED DRAWING(S) BEARING THE STAMP OF A CERTIFIED STRUCTURAL ENGINEER.

This portion to be completed by the Miami Beach Fire Department:

Comments ________________________________________________________________

Approved by ________________________ Date ________________________________

Miami Beach Fire Marshall
MIA MI BEACH FIRE DEPARTMENT
PERMIT APPLICATION

COMBUSTIBLES: Compressed flammable gases, flammable or combustible liquids, open flame devices, hazardous chemicals or materials, Class II or greater lasers, blasting agents, explosives and pyrotechnic devices shall be prohibited within exhibit halls. Under special circumstances, limited use of the above items may be permitted by the authority having jurisdiction provided adequate precautions are taken to prevent the accidental ignition of any materials. Application for permit(s) shall be made to the Miami Beach Fire Department through the Event Manager for the following:

- Display and operate any open flame, flammable liquid device, candles, lanterns, torches, pyrotechnic displays, etc.
- Display or operate an electrical, mechanical or chemical device which may be deemed hazardous by the Fire Department.
- Use of flammable liquids, compressed gases or dangerous chemicals.

***********************

PLEASE COMPLETE THIS PORTION AND RETURN AT LEAST 15 DAYS PRIOR TO THE EVENT TO: SMG, AT THE ADDRESS BELOW.
Miami Beach Convention Center, 1901 Convention Center Drive, Miami Beach, FL 33139

Show/Event Name ____________________________________________________________
Exhibitor/Company Name __________________________________________________
Exhibitor Address __________________________________________________________
City/State/Country/Zip Code ________________________________________________
Phone __________________________ Fax __________________________
Contact Person ____________________________________________________________

Application is requested to display (describe device to be displayed) __________________________ (attach MSDS or other information as necessary)

A COPY OF THE APPROVED PERMIT MUST BE MAINTAINED ON THE PREMISES THROUGHOUT THE EVENT.

***********************

This portion completed by the Miami Beach Fire Department:

Comments ________________________________________________________________

Approved by __________________________ Date __________________________

Miami Beach Fire Marshall
SECURITY PRECAUTIONS

Accurate Event Services is the official contractor for the Miami International Boat Show. If you require private security please feel free to contact them at 954-927-4155.

PLEASE REVIEW THE FOLLOWING SAFEGUARDS & SUGGESTIONS:

1. Do not identify the manufacturer or product on the cartons you ship. The cartons should be marked by company name and booth number and marked numerically. This serves as a successful deterrent to theft.

2. Ship in locked trunks or crates. If cartons are to be used, be sure they are securely taped or banded, and under no circumstances should you mark on the outside the name or type of articles contained therein.

3. Ship with a qualified trucker or forwarder and be sure to furnish your shipping company with an accurate and complete bill of lading.

4. Have one of your employees remain with your exhibit at all times, including move-in and move-out.

5. You should never display prototype, one-of-a-kind items or irreplaceable samples without having someone present at all times.

6. You should cover your display with cloth, tarpaulin, sheets, or even tablecloths at the close of the show every night and remove them at the opening of the show in the morning. This simple task is psychological as well as physical in deterrent and avoids curiosity seekers.

7. Do not leave merchandise under tables or displays.

8. Never store excess merchandise in the empties (crates & cartons) that are stored by the freight department in or outside the facility.

9. At breakdown, which is normally considered to be the most hectic time of the entire exposition, you should remain with your goods and merchandise until your empties have arrived, goods are packed, scaled and labeled, and the bills of lading are prepared.

10. At the close of the show, be sure to pack as quickly as possible, and under no circumstance, leave your display unattended during this period.

11. If you are conducting retail sales, make change from a belt or waist pack.
INSURANCE

You should include or have a rider attached to your insurance policy covering the shipment of merchandise to the boat show, the exposition period and the return of your merchandise at your home base. We recommend that you contact your insurance company and secure, for a nominal fee, an all risk rider for all merchandise and equipment from the point of shipment, while in the Miami Beach Convention Center and for return to the point of shipment.

If you are unable to find reasonable insurance rates for your exhibit, look over those on our NMMA BOAT SHOW EXHIBITOR’S INSURANCE form or contact *Acordia Northwest* c/o Exhibitor Insurance/NMMA (206) 701-5207.

NMMA will have a perimeter guard service in the facility 24 hours a day including set-up, the exposition period, and dismantling days. You are reminded, however, that the primary responsibility for safeguarding your display and your merchandise is yours.

While the NMMA will exercise reasonable care to safeguard your property, neither the National Marine Manufacturers Association (NMMA), the MIAMI INTERNATIONAL BOAT SHOW, the Miami Beach Convention Center, “SMG”, the City of Miami Beach, security contractor, or associated Show contractors nor any of their agents or employees are responsible or assume any responsibility for the loss of exhibit materials, merchandise or associated exhibitor display equipment of such property. Exhibitors are exclusively responsible for the care, custody and control of their exhibit materials.
**ACORD Certificate of Liability Insurance**

**Producers**

Your Agent or Broker

Address

City, ST ZIP

**Insured**

Your Company Name

Company Name (Line 2)

Address

City ST ZIP

**Insurers Affording Coverage**

<table>
<thead>
<tr>
<th>Insurer A:</th>
<th>Your Insurance Company</th>
</tr>
</thead>
<tbody>
<tr>
<td>Insurer B:</td>
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<tr>
<td>Insurer C:</td>
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<tr>
<td>Insurer D:</td>
<td></td>
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<tr>
<td>Insurer E:</td>
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</tbody>
</table>

**Coverages**

The policies of insurance listed below have been issued to the insured named above for the policy period indicated. Notwithstanding any requirement, term or condition of any contract or other document with respect to which this certificate may be issued or may pertain, the insurance afforded by the policies described herein is subject to all the terms, exclusions and conditions of such policies. Aggregate limits shown may have been reduced by paid claims.

<table>
<thead>
<tr>
<th>Ind Ltr.</th>
<th>Type of Insurance</th>
<th>Policy Number</th>
<th>Policy Effective Date (MM/DD/YY)</th>
<th>Policy Expiration Date (MM/DD/YY)</th>
<th>Limits</th>
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</thead>
<tbody>
<tr>
<td>A</td>
<td>General Liability</td>
<td>Your Policy No.</td>
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<td>0/00/00</td>
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</tr>
<tr>
<td></td>
<td>Commercial General Liability</td>
<td>X CLAIMS MADE X OCCUR</td>
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<td></td>
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<tr>
<td></td>
<td>General Aggregate Limit Applies Per:</td>
<td>POLICY</td>
<td>PROJECT</td>
<td>LOC</td>
<td>SPECIMEN ONLY</td>
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</table>

**Automobile Liability**

<table>
<thead>
<tr>
<th></th>
<th>Any Auto</th>
<th>All Owned Autos</th>
<th>Scheduled Autos</th>
<th>Hired Autos</th>
<th>Non-Owned Autos</th>
</tr>
</thead>
</table>

**Garage Liability**

<table>
<thead>
<tr>
<th></th>
<th>Any Auto</th>
<th>Auto Only - EA Accident</th>
<th>Other Than Auto Only: EA ACC</th>
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</table>

**Excess Liability**

<table>
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<tr>
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<th>Occur</th>
<th>CLAims Made</th>
<th>Deductible</th>
<th>Retention</th>
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**Workers Compensation and Employers’ Liability**

<table>
<thead>
<tr>
<th></th>
<th>E.L. Each Accident</th>
<th>E.L. Disease - EA Employee</th>
<th>E.L. Disease - Policy Limit</th>
</tr>
</thead>
</table>

**Description of Operations/Locations/Vehicles/Exclusions Added by Endorsement/Special Provisions**

W/rpect to [NAME OF SHOW] [SHOW DATES] (incl. move-in/move-out), NMMA and [NAME OF EVENT CENTER] are included as additional insureds.

**Certificate Holder**

<table>
<thead>
<tr>
<th>[NAME OF SHOW]</th>
</tr>
</thead>
<tbody>
<tr>
<td>c/o NMMA</td>
</tr>
<tr>
<td>200 East Randolph Dr. #5100</td>
</tr>
<tr>
<td>Chicago IL 60601</td>
</tr>
</tbody>
</table>

**Additional Insured; Insurer Letter:**

<table>
<thead>
<tr>
<th>[NAME OF SHOW]</th>
</tr>
</thead>
</table>

**Cancellation**

Should any of the above described policies be cancelled before the expiration date thereof, the issuing insurer will endeavor to mail 30 days written notice to the certificate holder named to the left, but failure to do so shall impose no obligation or liability of any kind upon the insurer, its agents or representatives.

**Authorized Representative**
IMPORTANT NOTICE

PERFORMANCE OF MUSIC at NMMA BOAT SHOWS

If any copyrighted music is to be played at your display, you must obtain all necessary licenses from the copyright owner or licensing agency representing the copyright owner.

The licensing requirements include the playing of live as well as recorded music (records, tapes, compact discs, radio broadcasts, etc.) and also include music whether it is the essence of the presentation or is used only as background on videotapes or other presentations.

To obtain a valid ASCAP or BMI license, simply write a letter to the agencies listed below and tell them of the composition and the names and dates of the show you will be playing it for.

ASCAP Licensing Dept.                                  BMI Licensing Dept.
1 Lincoln Plaza                                                320 West 57th Street
New York, NY 10023                                       New York, NY 10019
(212) 595-3050                                                (212) 586-2000

Adherence to these federally mandated copyright licensing laws is of critical importance. Failure to do so is both a violation of federal copyright law and a breach of your contract with NMMA Boat Shows. **Penalties can amount to several thousand dollars.**

Please take a few minutes to ensure a hassle-free event by acquiring the proper license.

Other options available to you are:

1. Simply don’t play music in your display.
2. Contact the composer and make your own deal.
3. Use music that is in the public domain.
4. Obtain music from music libraries that may have already obtained their own licenses from ASCAP and BMI or create original work.

The 3M Cantata System (a music library) is available through the International Association of Exposition Management (IAEM) at (317) 638-6236.

Other Music Libraries are:

- Associated Production Music – (213) 461-3211
- DeWolfe Music Library – (212) 382-0220
- Killer Tracks – (213) 957-4455
- Omnimusic, Inc. (516) 883-0121
- TRF Production Music Libraries – (212) 265-8090

- Capital Music – (213) 462-6251
- FirstCom – (214) 934-2222
- Manhattan Production Music – (800) 227-1954
- Promusic, Inc.- (305) 776-2070

If you encounter any difficulty with either ASCAP or BMI in your attempt to acquire a license, please contact us immediately.

Thank You.

Show Management
NMMA Boat Shows
Look Out for Manatees!
Manatees are mammals. They are expected to live in their environment until old age (over 40 years). Based on age data collected over a five-year period the average age of the manatees that were killed by watercraft was 7.2 years. Researchers have found that female manatees mature sexually at 3 years of age (Marmontel 1995) and that most females breed successfully by 6 to 10 years of age (Reynolds and Odell 1991). After breeding starts, females usually produce one calf every 2 to 5 years, which denotes a low reproductive cycle. The loss of viable female manatees in the breeding phase of their life cycle further impacts the overall manatee population. Please follow the guidelines in this brochure to reduce impacts to manatees from watercraft-related deaths.

Manatee Harassment
Manatee harassment is defined as, “any intentional or negligent act or omission which creates the likelihood of causing an injury to a manatee by annoying it to such an extent as to significantly disrupt normal behavioral patterns which include breeding, feeding or sheltering. The intentional provision of any type of food to manatees not in captivity shall be considered harassment under this definition, unless authorized by a valid federal or state permit.” (68C-22.022 FAC)

Manatee habitat needs are space, water, food and shelter. Help keep manatee habitat healthy by keeping litter and pollution out of the waterways.

Manatees Are Native to Florida
This fossil skeleton is of an animal that inhabited the shallow bays and rivers of Florida 15 million years ago. It was discovered in a quarry in northwest Florida and donated to the state in 1929.

The “urban myth” that says manatees were brought to Florida for weed control is not true. A study conducted during the 1960s, which used test animals from Florida’s existing manatee population, tried to determine if manatees could be used to control weeds in Florida waterways. The study found that even though manatees could help with weed control, it was not an effective way to do this job; it was too hard to catch manatees or keep them in targeted areas.

Manatees are considered one of Florida’s true native species—a Florida treasure that we all can enjoy. Please do your part to protect Florida’s manatees.

Manatees and the Law
Manatees are protected by the Marine Mammal Protection Act of 1972, the Endangered Species Act of 1973 and the Florida Manatee Sanctuary Act of 1978. It is illegal to harass, harm, pursue, hunt, shoot, wound, kill, annoy or molest manatees.

The state of Florida has also established regulatory speed zones to protect the manatee and its habitat. Anyone convicted of violating state law faces maximum fines of $500 and/or imprisonment of up to 60 days. Conviction for violating federal protection laws is punishable by fines up to $100,000 and/or one year in prison.
The Manatee Needs Your Help

The Florida manatee, a subspecies of the West Indian manatee, is a large grayish-brown aquatic mammal. Its sausage-like body tapers to a flat, paddle-shaped tail. The upper part of its body has two flippers with three to four “fingernails” on each flipper. The head and face are wrinkled, and the snout has stiff whiskers.

Adults have been known to reach lengths over 13 feet and weights over 3,000 pounds. Calves are three to four feet long and 60 to 70 pounds at birth.

Manatees spend most of their time feeding and resting. They graze for food along rivers, coastal areas and at the water’s surface. Manatees may hold their breath for as long as 20 minutes, but they usually surface about every five minutes to breathe.

Their minimum population is estimated to be between 3,000 and 3,500; however, the continuing development of Florida’s coastal areas and habitat loss threatens manatee survival.

As a wildlife watcher, you are encouraged to follow the guidelines in this brochure when you encounter manatees in Florida’s waterways.

What Can Boaters Do?

You can reduce your chances of harming a manatee by following these simple guidelines:

- Observe and follow all boating speed zone signs.
- Slow down. Reducing boat speed gives you a greater chance to avoid a manatee. You will also increase your safety margin with other boats.
- Remember to post a lookout.
- Use marked channels whenever possible. Manatees have shown signs that they are avoiding heavy boat traffic areas. Channel depth reduces the likelihood of pinning or crushing manatees.
- Wear polarized sunglasses while operating a boat. Polarized lenses make it much easier to see objects beneath the surface and the “swirls” that occurs when a manatee dives. (The swirls look like a large “footprint” on the water’s surface or a series of half moon swirls.)
- Post a proper lookout while boating. A proper lookout is a person on board designated to look out for wildlife, other boaters, swimmers or obstructions when the vessel is underway. Plan for safety.

What Can Divers Do?

As divers or snorkelers, you are directly entering the manatee’s habitat. By following these simple guidelines you can minimize your impact.

Manatees are wild animals and should not be fed or given water. Close exposure to or dependence on humans can harm them.

While swimming or diving, do not approach or chase a manatee. Move away slowly and immediately if an animal stops feeding and comes toward you or changes its direction of travel. Keep your distance.

Never poke, prod or stab a manatee with your hands, feet or any object. Share the joy of wildlife viewing with others, especially children, and teach them about the importance of not disturbing animals.

Use snorkel gear if you dive near manatees as the sound of air bubbles from scuba gear can frighten them. Manatees at warm-water sites should not be disturbed. They must conserve energy in order to stay warm during the cold weather. Practice passive observation.

- A cow and her calf belong together. Please do not separate them, as the calf needs its mother to survive.
- LOOK, but please DO NOT TOUCH manatees. Touching is a form of harassment. Manatees that are resting (no movement except to breathe) should not be approached. Please observe manatees from a distance.
- What Can Divers Do?

Boating Speed Zones

To alert the boater and protect the manatee in its sanctuaries, the law provides regulatory zones on waterways. Here are typical signs found on Florida’s waterways:

IDLE SPEED ZONE
Protected area where boats are not permitted to go any faster than necessary to maintain steerage and make headway.

SLOW SPEED ZONE
A protected area where boats must be fully off plane and completely settled and level in the water while moving.

NO ENTRY ZONE
A protected area that prohibits all entry, including boating, swimming and diving activities.

SAFE OPERATION ZONE
A sign indicating that you may resume safe boating speed; visible as you leave a protected area.

CAUTION SIGN
Posted by individuals in areas frequently inhabited by manatees. Requests caution on the part of boaters to avoid disturbing or injuring the animals.
SLOW SPEED ALL YEAR
SLOW SPEED NOVEMBER 15 - APRIL 30,
30 MPH REMAINDER OF YEAR
SLOW SPEED NOVEMBER 15 - APRIL 30,
30 MPH REMAINDER OF YEAR
IDLE SPEED ALL YEAR
NO ENTRY NOVEMBER 15 THROUGH APRIL 30,
IDLE SPEED REMAINDER OF YEAR
NO ENTRY ALL YEAR
MOTORBOATS PROHIBITED
35 MPH ALL YEAR
30 MPH ALL YEAR
EXHIBITOR CREDENTIAL & TICKET INFORMATION

WHAT IS:

AN EXHIBITOR GUEST TICKET?

- A ticket that exhibitors can buy to give to their clients/friends allowing entry into the show.
- Tickets will be billed at a 50% discount off the box office price.
- Only tickets collected at the gate will be billed to exhibitors.
- We will print your company name on the tickets for you.
- Tickets are a great promotional tool.

A PREFERRED CUSTOMER TICKET?

- A ticket that exhibitors can personally design to give their clients/friends, allowing entry into one or all NMMA Shows.
- It will be YOUR ticket, YOUR Company Name, YOUR logo & YOUR Advertisement.
- NMMA will accept ONLY at shows specified.
- Tickets will be billed at a 50% discount off the box office price.
- Only tickets collected at the gate will be billed to the exhibitor.
- A great opportunity to promote your company and products.
- Make your guests feel extra special!

AN EXHIBITOR CREDENTIAL?

- A credential is used by your company employees working the exhibit.
- Allows 2 hour early access into the show and removal of product from the show.
- The number of exhibitor credentials is limited by the total space the exhibitor has contracted for (please refer to "Exhibitor Credentials Order Form" for details).

A TRADE CREDENTIAL?

- A $25.00 credential for those in the marine industry attending the show, but not working an exhibit ($25.00 fee is for each Trade Credential ordered by non-NMMA members).
- Six (6) credential types are available: manufacturer, manufacturer’s rep., wholesaler, dealer, marine services, and retailer & marina. Manufacturer's and manufacturer's reps are allowed in two hours prior to show opening.
- NMMA Members have until January 15, 2007 to order “Trade Credentials” before $25.00 fee will apply.

WILL CALL?

- Where exhibitors leave tickets for their guests to pick up.
- Credentials are not allowed to be left in will call (they will be confiscated).
EXHIBITOR CREDENTIAL & TICKET INFORMATION  continued..

HOW DO I ORDER?

EXHIBITOR GUEST TICKETS?

➢ Fill out the Exhibitor Guest Ticket order form located in this section of the Exhibitors’ Kit.

EXHIBITOR CREDENTIAL?

➢ Complete and return the Exhibitor Credential Order form located in this section of the instruction kit. Include full name of employees. Provide the contact name and where credentials should be mailed.

TRADE CREDENTIAL? ($25.00* each)

➢ On company letterhead, list employees’ full name, title, and type of company, check or credit card information (see Credit Card Payment Form in this exhibitors instruction kit).
➢ Mail to: NMMA Registration Dept., 9050 Pines Blvd., Pembroke Pines, FL 33024, or Fax to 954-430-8043

- OR -

➢ Order on-line at www.discoverboating.com/registration

A $25.00 fee is charged for each Trade Credential ordered by non-NMMA members.

ANY QUESTIONS…PLEASE CALL US AT 954-441-3220
Exhibitor Credential Order Form

DEADLINE DATE: January 5, 2007
Complete this form to order your Exhibitor Credential ONLY and submit to:
NMMA - Boat Show Registration
9050 Pines Blvd. - # 305, Pembroke Pines, FL 33024
Ph: (954) 441-3220 / Fax: (954) 430-8043
If you are a working dealer, please contact your Exhibiting Company/Manufacturer for your credential.
Photo I.D. must be presented with credential when entering show.

Company: ____________________________  Contact: ____________________________
Address: ____________________________
(if the above person receives a credential, please print name below)
City: ________________________________  State: _______  Zip: __________
Phone: ______________________________ Fax: ____________________________
E-mail: ______________________________

EMPLOYEE INFORMATION: Please print first and last name clearly.  One name per line.  No initials please.
Space #: ______ sq. ft. __________

1. __________________________________________________________
2. __________________________________________________________
3. __________________________________________________________
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16. _________________________________________________________
17. _________________________________________________________
18. _________________________________________________________
19. _________________________________________________________
20. _________________________________________________________

Mail Credentials to the attention of:

NOTE: Credentials will not be issued until booth payment is paid in full.

SHOW CREDENTIAL ALLOCATION CHART:
Your company is allotted show credentials according to total exhibit area occupied.

Exhibit Booth:

- 200 sq. ft. or less = 6 Credentials
- 201 – 500 sq. ft. = 10 Credentials
- 501 - 2000 sq. ft. = 12 Credentials
- 2001 – 3500 sq. ft. = 15 Credentials
- 3500 sq. ft. or more = 20 Credentials

Replacement/Additional Credentials:
There is a $16.00 per show credential charge for additional credentials over the limit, or for replacements.

MANAGEMENT’S USE ONLY:
[ ] Date Received _________
[ ] Date Entered _________
[ ] Date Mailed _________

[ ] Visa
[ ] MC
[ ] Amex
[ ] Discover

Credit Card #: ____________________________  Exp. Date ____________
(must be valid thru 5/07)
Cardholders Name: ____________________________  Signature
I agree to pay total amount according to card issuer agreement
Complete this form and submit by fax (954) 430-4171
-Or mail -
NMMA Boat Show Tickets
9050 Pines Blvd., Ste. 305, Pembroke Pines, FL 33024

Company:____________________________________ Contact:________________________________
Address:_____________________________________________________________________________
City:________________________________________  State:___________ Zip:___________________
Phone:_______________________  Fax:______________________  E-mail: _____________________

✓ Make your guests and prospects feel like VIP's!
✓ Distribute all the tickets you want, pay only for those used
✓ Customers & Prospects admission at a discount to you
✓ Mail them out to your prospects, give them out at your showrooms, include them in your monthly statements

PLEASE SELECT THE TICKET TYPE THAT BEST SUITS YOUR CUSTOMER'S NEED

<table>
<thead>
<tr>
<th>Valid Dates</th>
<th>Exhibitor Guest Ticket</th>
<th>Premier Day Ticket</th>
</tr>
</thead>
<tbody>
<tr>
<td>Valid on “Premier Day”</td>
<td>No</td>
<td>Yes</td>
</tr>
<tr>
<td>$50 dollar non-refundable deposit required</td>
<td>No</td>
<td>Yes</td>
</tr>
<tr>
<td></td>
<td>(Applied to final ticket billing)</td>
<td></td>
</tr>
<tr>
<td>Imprinted Company Name or Logo (Please circle your preference)</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Credit card # needed to process order</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Special Discounted Rate</td>
<td>8.00</td>
<td>$16.00 (if redeemed on 2/15/07)</td>
</tr>
<tr>
<td>($8.00 if redeemed 2/16-19, 2007)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Minimum Order</td>
<td>No</td>
<td>No</td>
</tr>
</tbody>
</table>

*Please Send_______________ Premier Day Tickets
(E-mail logo to tickets@nmma.org)

*Please Send_______________ Exhibitor Guest Tickets
(E-mail logo to tickets@nmma.org)

**We cannot secure your request without a credit card # on file
**Ticket invoices not paid within 60 days of invoicing will be billed to the credit card on file
**Billing occurs within 30 days after the show.

[   ] Visa  [   ] MC  [   ] Amex  [   ] Discover

CREDIT CARD #__________________________________Exp. Date ____________ (Card must be valid through May 2007)

Cardholders Name:____________________________Signature:____________________________

I agree to pay total amount according to card issuer agreement

DO NOT WRITE IN THIS SPACE

Inv#_________________

SERIES_____________ TO ____________ (P / E)  _____________________ TO ____________ (P / E)

__________________ TO ____________ (P / E)  _____________________ TO ____________ (P / E)
Preferred Customer Tickets

Boost brand awareness. Increase your sales. Build relationships.

NMMA Boat Shows’ Preferred Customer Tickets draw your top prospects to the Show! Customized with your company’s name, logo and advertising message, these tickets make your best leads and customers feel special. They also promote your brand and give prospects added incentive to see YOU at the Show.

Order as many tickets as you want…you pay only for the tickets redeemed at the Show (plus printing, shipping, and a $50 production cost). Simply complete the order form on the reverse side, supply us with electronic artwork and a color proof and we’ll deliver your tickets to your door.

PREFERRED CUSTOMER TICKET
NATIONAL MARINE MANUFACTURERS ASSOCIATION
Discover Boating Tour

Treat Your Customers To A Day At The Show!

EXHIBITOR GUEST TICKET
The Standard Option

Our popular Exhibitor Guest Tickets, which feature space for your company’s name and exhibit space number, are also available for each Show. To order, please complete the Exhibitor Guest Ticket order form.
Preferred Customer Tickets are valid only at the shows you specify; after the show you will be billed half the adult admission price per ticket redeemed at the gate. Printing, shipping, and a $50 production cost are billed separately. For more information, please call Susan DiNapoli at 212.984.7003.

To place an order complete the form below and send with your art (JPEG/EPS) to: Susan Lokaj, NMMA, 200 E. Randolph Drive, Suite 5100, Chicago, IL 60601

PLEASE ALLOW A MINIMUM OF 15 BUSINESS DAYS FROM RECEIPT OF ARTWORK TO DELIVERY.

### PREFERRED CUSTOMER TICKET ORDER FORM

<table>
<thead>
<tr>
<th>DATE</th>
<th>COMPANY</th>
<th>ATTN:</th>
<th>ADDRESS</th>
<th>CITY/STATE</th>
<th>ZIP</th>
<th>PHONE</th>
</tr>
</thead>
</table>

I would like to order _________________________tickets.

Tickets redeemed will be billed within 30 days of the show. Your credit card will be charged if payment is not received within 60 days of receipt of invoice. We cannot process your request without a credit card on file.

Credit Card #__________________________ Exp. Date ______________

- [ ] Visa   - [ ] MasterCard   - [ ] American Express

I agree to pay total amount according to card issuer agreement.

SIGNATURE ____________________________________________

### TICKETS ARE VALID FOR THESE SHOWS:

(please check appropriate boxes)

- [ ] All Shows
- [ ] Atlanta Boat Show
- [ ] Atlantic City International Power Boat Show
- [ ] Baltimore Boat Show
- [ ] Chicago Boat, RV & Outdoors Show
- [ ] Des Moines Sportshow
- [ ] Kansas City Sportshow
- [ ] Louisville Boat, RV & Sportshow
- [ ] Miami International Boat Show
- [ ] Minneapolis Boat Show
- [ ] Nashville Boat & Sportshow
- [ ] New Orleans Boat Show
- [ ] New York National Boat Show
- [ ] Northwest Sportshow
- [ ] Norwalk International In-Water Boat Show
- [ ] St. Louis Boat & Sportshow
- [ ] San Diego Boat Show
- [ ] Schaumburg Boat & Sportshow
- [ ] Strictly Sail Chicago
- [ ] Strictly Sail Miami
- [ ] Strictly Sail Pacific
- [ ] Strictly Sail Philadelphia
- [ ] Strictly Sail St. Petersburg
- [ ] Tampa Boat Show
- [ ] Toronto International Boat Show
- [ ] Toronto In-Water Boat Show
- [ ] Vancouver International Boat Show
- [ ] Virginia Boat Expo

### PRODUCTION SPECIFICATIONS

**Front of Preferred Customer Ticket**

- Mechanical Trim Size: 3.5 x 5 inches
- Bleed (each edge): .125 inches
- Your Art Area: 3.5 x 4.25 inches + bleed
- Live Area: .25 inches from trim
- Required Material: CD-ROM & Color Proof

Files to be supplied in a Quark document. All fonts and images required.

Contact: Susan Lokaj
Ph: 312.946.6244
Fax: 312.946.0401
slokaj@nmma.org
Partner with the MIAMI INTERNATIONAL BOAT SHOW

Encourage your customers to visit your booth at the Miami International Boat Show with a reciprocal link from your company’s website to the show’s home page.

When a visitor to your Web Site clicks on the Miami International Boat Show logo, their browser will open a new window to the Miami International Boat Show web site on their desktop.

Go to www.miamiboatshow.com and follow the easy directions located under the Exhibitors, Resource Center, and then scroll down to Show Logo and Links to exchange logos and set up the links.
Direct Attendees to Your Booth!

Sponsor a park bench at the show and increase brand visibility while connecting with the crowds.

In the Main Floor Exhibit Hall at the upcoming 2007 Miami International Boat Show.

Includes a 22" x 28" sign featuring your company name, message and booth location.

Hurry!

Only a limited number of benches are available.

Call David Perez at 312.946.6201 for information.
If you are an exporter interested in reaching international buyers attending the Miami International Boat Show or Strictly Sail Miami, please complete this form and send it back with your contract or FAX it directly to NMMA International (312) 946-0388. This information will be referenced in the 2006 MIBS/MISS directory and listed in a searchable Import/Export Database at the MIBS in the International Resource Center.

The database and other promotional efforts are part of the NMMA International Marketing Department’s effort to attract overseas buyers to MIBS/MISS. As part of this effort, the MIBS & MISS is being promoted to marine industry associations and U.S. Consulate Offices worldwide.

Signing this document will be considered consent to allow all fax and electronic communications from NMMA and its affiliate organizations, regional locations and departments including boat show and seminar information, membership details and promotional and commercial materials.

Booth Contact for International Visitors: __________________________________________ Email: __________________________________________

INTERNATIONAL MARKETING OBJECTIVE (Check all that apply):
- Meet/Support Existing Distributors
- Find New Distributors
- OEM Sales
- Distributor/Retailer Sales
- Source Components
- Make New Contacts
- Evaluate Market
- Introduce a New Product
- Build Image, Brand Awareness
- Licensing Deals
- Joint Venture Deals

GEOGRAPHIC AREAS OF INTEREST (Check all that apply):
- World Wide
- Australia/South Pacific
- China/Hong Kong/Taiwan
- Asia
- Canada
- Mexico
- Caribbean
- Central America
- South America
- Middle East/Africa
- Newly Independent States
- Eastern Europe
- Western Europe

Is your company currently a member of NMMA’s Marine Export Council?
- Yes
- No, please send us information on joining the

Name __________________________ Signature __________________________ Date ______

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**EXHIBITOR BOAT INFORMATION FORM**

Exhibiting Company: _______________________________ Space #: ___________________________

Contact Person: ______________________________ Phone#: _______________________________

e-mail: ______________________________________

24 Hour/On-Site Emergency Contact:

NAME ___________________________ Cell Phone: ______________________

Please check the appropriate item(s):

CARPET: Decorator rental Exhibitor's own Will pre-ship to NMMA

HANGING SIGN: Yes No Will pre-ship to NMMA

PRE-SHIP ALL CARPET & HANGING SIGNS to ELIMINATE DELAYS and OVERTIME COSTS!

(Exhibitor Boat Information and scaled drawings not supplied by the due date may result in delay charge fees !)

**PLEASE FILL OUT ALL INFORMATION FOR EACH BOAT ON DISPLAY**

<table>
<thead>
<tr>
<th>Model #</th>
<th>Length</th>
<th>Beam</th>
<th>Weight (lbs.)</th>
<th>Displayed On (cradle, dolly or trailer)</th>
<th>Carrier factory or dealer</th>
<th>Requires Lift Handling Yes or No</th>
<th>Requires Crane for Bridges Yes or No</th>
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</table>

* BOATS 26’ & UNDER MUST BE DISPLAYED ON WHEELS (trailer, dolly or cradle with wheels).

MIAMI ’07
PLEASE SHOW DIMENSIONS OF YOUR EXHIBIT AND LAYOUT TO SCALE
Indicate Show Aisles Bordering Your Space

1. □ = __________ SQ. FT

Exhibiting Company: ____________________   Space #: _______________
Exhibit/Contact Person: _________________     Phone #: ______________
DOLLY RENTAL ORDER FORM

Each boat 26' and under must be displayed on wheels (boat trailers, dollies or cradles with casters). If you do not have dollies, you can rent them from the NMMA.

- Maximum handling weight is 7,200 lbs. per set.
- Limited quantities are available and orders will be filled on a first come basis.

$100.00 PER DOLLY

A $100.00 DEPOSIT IS REQUIRED WITH ORDER!

All dollies must be paid in full prior to show closing. If dollies are not returned at show close, exhibitor will be charged the replacement cost (approx. $220.00 per each dolly). Dollies are to be checked out and in by the exhibitors’ on site personnel (if not, exhibitor will be billed for the replacement cost).

<table>
<thead>
<tr>
<th>TYPE OF BOAT</th>
<th>LENGTH</th>
<th>BEAM</th>
<th>WEIGHT</th>
<th>#DOLLIES</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
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<td>7.</td>
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</tbody>
</table>

TOTAL # OF DOLLIES: __________ @ $100.00 = $ __________

WE CANNOT PROCESS YOUR DOLLY RENTAL ORDER FORM WITHOUT A CREDIT CARD # ON FILE!

- Please charge my credit card after the show: [ ] VISA [ ] MASTERCARD [ ] AMERICAN EXPRESS

- Credit Card #: ___________________________ Exp. Date: ___________________________

- Authorized Signature: ______________________ Amount: $ __________

[ I agree to pay amount according to card issuer agreement ]

Company Name_________________________________________Space #___________

Address:_____________________________________________________________________

City/State/Zip:_________________________________________________________________

Contact Person:______________________________Signature:_________________________

Telephone:________________________Fax:______________________e-mail:______________

PHOTOCOPY THIS FORM FOR ADDITIONAL ORDERS
Boats to be Exhibited In-Water

Miami International Boat Show
Sea Isle Marina • Miami, FL
February 15 - 19, 2007

Exhibiting Company Name: 

Booth ID#: __________________________ Contract #: __________________________

All in-water exhibitors are required to complete the following request for information, and return with space application.

DESCRIPTION OF BOATS TO BE EXHIBITED (Use separate sheet if necessary)

<table>
<thead>
<tr>
<th>Slip #</th>
<th>Manufacturer &amp; Model Name</th>
<th>Boat Description</th>
<th>Model Year</th>
<th>Length Overall * (in feet)</th>
<th>Beam (in feet)</th>
<th>Length x Beam</th>
<th>Draft</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</tbody>
</table>

* Length overall includes all equipment, accessories and other attachments that affect the space necessary for display (including— but not limited to— bow pulpit, swim platform, fiberglass above the waterline, etc.

By signing and submitting this form to NMMA, Exhibitor acknowledges, agrees and consents to receipt of notices from NMMA and its affiliates by facsimile or electronically, using the contact information set forth on this form.

Exhibitor Name: __________________________ Signature: __________________________ Date: __________

QUESTIONS?

Please contact: Joanne Zito
E-mail: jzito@nmma.org
Phone: 954.441.3229 Fax: 954.430.4171
Web: www.miamiboatshow.com

Complete and return to:
National Marine Manufacturers Association
9050 Pines Blvd., # 305
Pembroke Pines, FL 33024
Credit Card Payment Form

To settle your outstanding balance with the National Marine Manufacturers Association (NMMA), please complete the credit card payment form below, for which you authorize the National Marine Manufacturers Association to charge your credit card for payment of goods, services and/or labor provided by the NMMA. This will apply to any rigging or labor work tickets authorized on site and/or balances due for admission tickets and credentials.

NMMA requires this form on file for all exhibitors. Please mail or fax this form to the NMMA at 954-430-4171. Statements will be sent to the exhibitor of record reflecting all charges made to the card.

Mastercard/Visa

Expiration date: _____ / _____ / ____ (must be valid through May 2007).

American Express

Expiration date: _____ / _____ / ____ (must be valid through May 2007).

Authorized signature: _________________________ Date: __________

Name (Please print): ________________________________ Home phone: _____________

Billing address: ____________________________________________________________

Exhibiting company name: ______________________ Booth #: _______________

Phone: __________________________ Fax: __________________ e-mail: ________________

- - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - -

Office Use Only:

Amount: ____________________________ Receivable customer acct #: __________

Order number: __________________________ Invoice number: __________________________
DRAYAGE/SHIPPING INFORMATION

Exhibitors have two options for shipping exhibit material to the 2007 Miami International Boat Show. Please indicate your option below:

OPTION (A)  We will pre-ship our cratered and/or skidded exhibit materials to the advance warehouse as follows:

TO ADVANCE WAREHOUSE:  Exhibiting Company/Booth #____________
Miami International Boat Show
ABF Freight System, Inc.
6402 NW 74th Avenue
Miami, FL 33166

DEADLINE: Shipments will be accepted up to 30 days in advance of the show.

OPTION (B)  We will ship direct to show site and understand shipments will be only be accepted on or after Monday, 2/12/07. Label direct shipments as follows:

To:  MIAMI BEACH CONVENTION CENTER
Exhibiting Company/Booth #____________
Miami International Boat Show
1901 Convention Center Drive
Miami Beach, FL 33139

to:  SEA ISLE MARINA and YACHTING CENTER
Exhibiting Company/Booth #____________ (or Boat Slip #)
1633 North Bayshore Drive
Miami, FL 33132

 Shipping Instructions at Close of Show:

SHIP TO:____________________________________________________Booth____________________

SHIPPING ADDRESS____________________________________________________________________
CITY, STATE,ZIP____________________________________________________________________
CONTACT PERSON_______________________________________________________________________
PHONE______________________FAX________________________email:____________________

Authorization to handle & Billing Instructions at Close of Show:

COMPANY NAME (BILL TO)________________________________Boon#:__________________

BILL TO ADDRESS____________________________________________________________________
CITY, STATE,ZIP____________________________________________________________________
CONTACT PERSON_______________________________________________________________________
PHONE______________________FAX________________________e-mail:____________________

SIGNATURE_________________________________________DATE__________________________

Please complete the NMMA Credit Card Form located in this section.
ADVANCE SHIPMENT DETAILS:

NMMA will receive cratered and skidded exhibit shipments at our warehouse up to 30 days in advance of the show. Storage and delivery to the show is no additional cost to the exhibitor. Shipments will be delivered to your space by Monday, February 12th, 2007. Cardboard boxes will not be received unless on a skid and shrink wrapped. All shipments must be pre-paid. No collect shipments will be received. All shipments must be on a straight bill of lading. Bills of lading are to be addressed identically with that of the exhibit material. Correct weights on all bills of lading must be provided otherwise, receivers estimate will prevail.

DIRECT SHIPMENT DETAILS:

Materials shipped directly to the Miami Beach Convention Center or the Sea Isle Marina and Yachting Center will only be received ON or AFTER Monday, February 12th, 2007

TERMS & CONDITIONS:

1. NMMA Limits of Liability and Responsibility – Material Handling Services Rules and Regulations are included in the Exhibitor Instructions for your information and are part of these terms and conditions.

2. Freight will not be received at the show site prior to the dates stated on the front of this form.

3. Shipments arriving before 8 a.m. and after 4 p.m., Monday through Friday, will be charged at the prevailing overtime rate ($145.00/hour straight time and $217.50/overtime hour).

4. All shipments should be made on commercial bills of lading.

5. All outbound shipments must be tendered with a completed NMMA bill of lading, signed and turned in to personnel at the freight service desk upon completion of packing your freight at the close of the show.

6. Any shipment requiring special handling due to length, width, height or weight will be handled on a time and material basis. Any single piece, due to its size, that will not fit through the doorways or elevators will be taken as far as possible and then become the responsibility of the exhibitor.

7. NMMA as the material handling contractor shall have control over the freight docks, doors, elevators and crate storage areas.
RIGGING SERVICES ORDER FORM

This order form is for labor & equipment that may be necessary for work requiring a forklift and crew for spotting of engines, un-skidding / re-skidding of machinery, etc. (for placement of headers please contact the show decorator: BREDE Exposition Services).

LABOR RATES:

<table>
<thead>
<tr>
<th>STRAIGHT TIME</th>
<th>OVERTIME**</th>
</tr>
</thead>
<tbody>
<tr>
<td>Forklift - 2 men/hour</td>
<td>$145.00</td>
</tr>
</tbody>
</table>

EQUIPMENT RATES:

- 5,000 lb. forklift: Quote upon request
- 10,000 lb. forklift: Quote upon request
- 20,000 lb. forklift: Quote upon request
- 25 ton crane: Quote upon request

STRAIGHT TIME: 8:00 a.m. to 4:00 p.m. Monday through Friday
OVERTIME: Before 8:00 a.m. and after 4:00 p.m. weekdays, ALL DAY Saturday, Sunday, and Holidays.

FOR INSTALLATION WE WILL REQUIRE THE FOLLOWING:

Date:__________ Time:__________ a.m./p.m. #of Crews:__________ #of Hours:__________

Equipment required:________________________________________________________________

FOR DISMANTLE WE WILL REQUIRE THE FOLLOWING:

Date:__________ Time:__________ a.m./p.m. #of Crews:__________ #of Hours:__________

Brief description of work to be done:________________________________________________________________

Company:________________________________________________________ Space #:____________________

Address:____________________________________________________________________________________

City, State, Zip:________________________________________________________________________________

Telephone:___________________________Fax:_________________________e-mail:_________________________

Submitted by:_________________________________________________________________________________

Starting time will only be guaranteed when men and equipment are requested for 8:00 a.m. - the start of the work day. Every attempt will be made to provide men at times other than 8:00 a.m. but, such times must be approximate. Rates shown above are based on current scale and are subject to change in accordance with the existing rates at the time of the show.

Miami 2007
EXHIBITOR APPOINTED CONTRACTORS

FOLLOWING THESE INSTRUCTIONS IS REQUIRED WHEN USING A CONTRACTOR OTHER THAN AN OFFICIAL NMMA SERVICE CONTRACTOR (listed in Supplier Order Forms).

An exhibitor appointed contractor (EAC) is any company other than the designated "official" contractors listed in the exhibitor kit, who provides a service (display/installation and tear-down, boat cleaners, models, florists, photographers, audio/visual, etc.) and needs access to your exhibit anytime during the installation, the show dates and dismantling.

NMMA management will consider exceptions to the use of NMMA official contractors only if the following criteria is met:

1. Complete and mail this form to NMMA Boat Shows no later than January 5, 2007.
2. Each EAC must provide a Certificate of Insurance, naming the National Marine Manufacturers Association as an additional insured with the following limits: Commercial General Liability coverage including contractual Liability coverage of at least $1,000,000 per occurrence and $1,000,000 aggregate. Statutory Worker’s Compensation with Employer’s Liability coverage in accordance with statutory regulations of the State of Florida (photocopies not accepted).
3. Agree to abide by all rules, regulations and amendments of the show.
4. Agree to abide by all union rules and regulations.
5. Wear identification at all times.

These requirements will be strictly enforced. If the exhibitor and/or EAC fails to supply these forms by January 5, 2007 the EAC will not be permitted access to the exhibit floor. Any delays will be billed at $350.00 an hour or $525.00 an hour overtime.

Exhibiting Company ____________________________________________ Booth ___________
Exhibit Contact Person ____________________________________________________________________________
Phone: __________________ Fax: _________________ e-mail:__________________________
Signature______________________________________________________Date_______________
Type of work to be performed by Contractor:_______________________________________
Appointed Contractor:_____________________________________________________________
Contact Person:___________________________________________________________________
Address:__________________________________________________________________________
City __________________________________ State_______ Zip ______________________________
Phone: __________________ Fax: __________________ e-mail:_________________________

EXCLUSIVE CONTRACTORS: For insurance, safety and security purposes, the contractor designated by NMMA boat show management must be used for services such as catering, electrical, plumbing, telephone, drayage and rigging - NO exceptions will be made.
MEETING ROOM REQUEST FORM

- There are a limited number of meeting rooms available at the Miami Beach Convention Center.
- Meeting room assignments are handled on a first-come first served basis, at a cost of $130.00 per hour.
- Meeting room requests will not be considered without a minimum $100.00 deposit due with application (credit card payments are acceptable).
- Upon receipt of deposit and room request, we will assign a room for your function based on the specifications you provide.
- All Meeting rooms are set to accommodate the maximum occupancy.
- If it is determined that in order to accommodate your meeting we need to re-set a room, we will require a $200.00 re-set deposit. Post show, when we get the final settlement, we will issue refunds to this deposit or bill for additional fees as needed.

* Once a meeting room is assigned, deposits are non-refundable.

Date of meeting: ______________  Expected Attendance:__________________

Time / From: _____________ a.m. / p.m. To: _____________ a.m. / p.m. Post on Web site: [ ] Yes [ ] No

Name of meeting:__________________________________________________________

Name of speaker:__________________________________________________________

Audio Visual Required?  [ ] Yes [ ] No (please check) A/V Contact information will be provided with confirmation.

Food service required?  [ ] Yes [ ] No (please check) Catering Contact information will be provided with confirmation.

Set-up style: (please check)
- Conference (board table with chairs around the table perimeter).
- Classroom (All chairs facing one direction with tables in front of each row of chairs)
- Theater (All chairs facing one direction)
- Hollow Square (Tables arranged in a square with chairs around the table perimeter)
- Rounds - 72” (Similar to banquet Style, round tables with chairs at each)
- U-shape (Tables arranged in U formation with chairs around the table perimeter)

Company Name: ______________________________Contact Person: ______________________

Billing address: __________________________________________________________________

City, State, Zip: __________________________________________________________________

Phone #: _____________________ Fax #: _____________________ e-mail: ________________

On-Site Contact person: ______________________________Cell Phone #: _____________________
(If different from Contact Person Above)

Credit Card Type: [ ] VISA   [ ] MASTERCARD   [ ] AMERICAN EXPRESS   [ ] DISCOVER

Credit Card Number: ___________________________________ Expiration Date: _____/_____
(must be valid through May 2007)

Print Card Holder’s Name: ______________________________Signature: ________________________

A NON-REFUNDABLE DEPOSIT OF $100.00 IS DUE WITH THIS APPLICATION
BY COMPANY CHECK or CREDIT CARD
(DEPOSITS WILL ONLY BE REFUNDED IF WE CANNOT ACCOMMODATE YOU WITH A MEETING ROOM).
DO NOT WRITE BELOW THIS LINE

Room assigned:_______________  Time: From:_______a.m./p.m  To:_______a.m./p.m.
OFFICIAL SERVICE CONTRACTORS

AUDIO/VISUAL SERVICE:
Projection Presentation
Technology
Exhibit Services
8351 Bristol Court, Suite 111
Jessup, MD 20794
800-377-7650 / Fax: 301-459-0026
exhibits@projection.com

BOAT DOLLY RENTAL:
NMMA Boat Shows
9050 Pines Boulevard, Suite 305
Pembroke Pines, FL 33024
954-441-3220 / Fax: 954-430-4171
mgaffney@nmma.org

CATERING:
Miami Beach Convention Center
Exclusive Caterer
1901 Convention Center Drive
Miami Beach, FL 33139
305-673-7311
www.miamibeachconvention.com

CELLULAR & RADIO RENTAL:
Florida Radio Rental
2700 Davie Road
Davie, FL 33314 (1-800-752-7073)
954-581-4437 / Fax: 954-581-7198
steve.regli@flaradio.com

CLEANING SERVICE:
All Convention Cleaning
2335 Mountain Top Road
Winston, GA 30187
(770) 949-3441 / Fax: 770-949-3358

DECORATOR:
(furniture, carpet, labor, etc.)
BREDE/ALLIED Exposition Services
2502 Lake Orange Drive
Orlando, FL 32837
407-851-0261 / Fax: 407-859-3904
www.bredeallied.com

ELECTRICAL SERVICE:
Edd Helms Electric, Inc.
17850 N.E. 5th Avenue
Miami, FL 33162
305-653-2520 / Fax: 305-651-5527
www.eddhelms.com

FLORAL DECORATIONS:
Spring Valley Floral
P.O. Box 760 / 169 Route 303
Valley Cottage, NY 10989
845-268-7555 / Fax: 845-268-6570
www.springvalleyfloral.com

FREIGHT SERVICES:
(shipping, rigging labor)
NMMA Boat Shows
9050 Pines Boulevard
Pembroke Pines, FL 33024
954-441-3220 / Fax: 954-430-4171
mgaffney@nmma.org

INSURANCE:
Acordia/Northwest Co.
P.O. Box 91143
520 Pike Street, 20th Floor
Seattle, WA 98101-4095
206-701-5207 / Fax: 206-701-5300
www.acordia.com/nmma2.html

INTERNATIONAL SHIPPING:
KUEHNE & NAGEL, Inc.
8550 N.W. 17th Street, Suite #100
Miami, FL 33126
410-609-2482 / Fax: 410-789-6547
Debbie.Amrein@Kuehne-nagel.com

MODELS & PERSONNEL:
Wilhilmina Models
927 Lincoln Rd., Suite 200
Miami Beach, FL 33139
305-674-7200

PHOTOGRAPHY:
Tim McAfee Photography, Inc.
1550 NW 182 Terrace
Pembroke Pines, FL 33029
305-231-0470

(continued on back of this page) ....
OFFICIAL SERVICE CONTRACTORS

(continued)

SECURITY:
Accurate Event Services
2419 Hollywood Blvd., Suite C
Hollywood, FL 33020-6605
954-927-4155 / Fax: 954-927-4156
gmarrin@accurateevents.com

TENT RENTAL:
Elite Tent Co.
2375 S.W. 58th Avenue
Hollywood, FL 33023
954-987-7908 / Fax: 954-987-8178

TELEPHONE/INTERNET SERVICE:
Miami Beach Convention Center
Telecommunications Department
1901 Convention Center Drive
Miami Beach, FL 33139
305-673-5189 / Fax: 305-673-6796

OFFICIAL SERVICE CONTRACTORS
The National Marine Manufacturers Association (NMMA), acting on behalf of all exhibitors has appointed official service contractors to perform and provide necessary services and equipment.

EXHIBITOR APPOINTED CONTRACTORS
An exhibitor appointed contractor (EAC) is any company other than the designated “official” contractors who provide a service (display/installation and tear-down, boat cleaners, models, florists, photographers, audio/visual, etc.) and needs access to your exhibit anytime during the installation, show dates and dismantling. If you wish to appoint your own contractor, you must complete and return the EAC form in the order forms section by the due date.

EXCLUSIVE CONTRACTORS
For insurance, safety, security and City of Miami ordinance requirements, the contractor designated by NMMA show management must be used for services such as catering, drayage, electrical, plumbing, rigging, telecommunications, and tents - NO exceptions will be made.