

ECONOMIC SIGNIFICANCE OF RECREATIONAL BOATING IN MONTANA

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ECONOMIC IMPACT OF RECREATIONAL BOATING: \$362.2 MILLION

PWCs

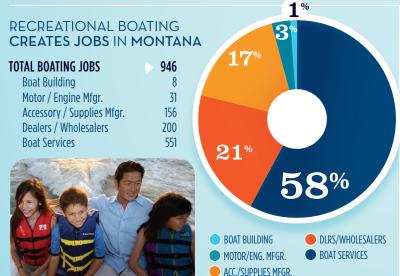
13%

Number of Recreational Boats*	39,265
Recreational Boating Industry Businesses	165
Total Jobs	2,843
Annual Recreational Boating-Related Spending	\$154.3 BILLION

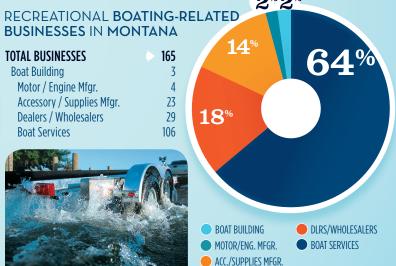
RECREATIONAL BOATS IN MONTANA

TOTAL BOATS*	39,265	
REGISTERED BOATS	39,265	
Power boats	33,018	
PWCs	5,028	
Sailboats	623	POWER BOATS
Other Boats	596	84%
HOUSEHOLDS PER BOAT	10.5	04
***		11 11000

[•] Total boats are registered boats as reported by states to the USCG.

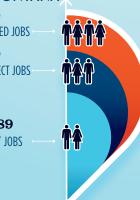


SAILBOATS OTHER BOATS 2% 1 % 2%2%



ESTIMATED JOBS IMPACT OF RECREATIONAL BOATING-RELATED SPENDING IN MONTANA

EST. TOTAL JOBS	2,843	925 INDUCED JOBS
EST. TOTAL LABOR INCOME	MILLIONS \$117.6	529 Indirect Jobs —
Est. Direct Income Est. Indirect Income	\$47.4 \$29.7	INDIRECT JODS
Est. Induced Income	\$40.5	1,389
		DIRECT JOBS



RECREATIONAL BOATING INDUSTRY SALES IN MONTANA

Boat Building	MILLIONS \$2.1					\$2.1	MILLION
Motor / Engine Mfgr. Accessory / Supplies Mfgr. TOTAL MFGR. SALES	\$18.2 \$34.4 \$54.7				\$	18.2	MILLION
Dealers / Wholesalers Boat Services	\$94.2 \$143.5				\$	34.4	MILLION
TOTAL RETAIL & SERVICES SALES	\$237.7				\$	94.2	MILLION
 BOAT BUILDING DLRS/WH MOTOR/ENG. MFGR. BOAT SERV ACC./SUPPLIES MFGR. 	olesalers Vices	Γ			\$1	43.5	MILLION
ACC./ SUPPLIES MIFUK.		0	30	60	90	120	150

Source: NMMA's Center of Knowledge; Recreational Marine Research Center at Michigan State University